# NANYANG TECHNOLOGICAL UNIVERSITY

# SCHOOL OF HUMANITIES AND SOCIAL SCIENCES



# <u>HG4099 - Final Year Project</u> A Preliminary Analysis of Lying among Singaporeans

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A Final Year Project submitted to the School of Humanities and Social Sciences, Nanyang Technological University in partial fulfillment of the requirements for the Degree of Bachelor of Arts in Linguistics & Multilingual Studies

7 March 2016

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I declare that this assignment is my own original work, unless otherwise referenced, as defined by the NTU policy on plagiarism. I have read the NTU Honour Code and Pledge.

No part of this Final Year Project has been or is being concurrently submitted for any other qualification at any other university.

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#### Abstract

Previous researches on the subject of language and deception have largely been conducted in Western countries such as the United States. As perception of and motivation behind lying are found to be dependent on one's culture, this study aims to analyse how the Singaporean culture has affected the way we lie. It also hopes to identify specific linguistic cues or behaviour used when we are lying. 8 participants (females = 4, males = 4) were recruited for this study. Adopting the false opinion paradigm and the method of a roleplaying interview, participants were asked to give a truthful and a false opinion of two discussion topics respectively. Based on the analysed results, participants were found to produce less words and avoid providing self-referencing examples when they were lying. Other notable results include a possible gender difference in the way Singaporeans lie. Hence, it appears that there are indeed differences in the way Singaporeans speak when they are lying.

Keywords: Singapore; Language; Deception; Linguistic cues

#### Introduction

A lie is a false assertion which a speaker attempts to convince his/her audience otherwise as the truth. The assertion does not necessarily need to be objectively false, but only that the liar himself/herself considers it to be false (Turri & Turri, 2015). One is believed to be carrying out the act of lying if he/she deliberately attempts to deceive or mislead others through the usage of words either verbally or in written form.

In America, although dishonesty is generally frowned upon by society, studies have found that deception occurs frequently in daily life (DePaulo et al., 1996; Feldman, 2009; Serota, Levine & Franklin, 2010). One may lie when interacting with both strangers and close friends (Ennis, Vrij & Chance, 2008), and this behaviour can be observed even in children as young as two years old (Lewis, 2015). It can happen anywhere in places such as the workplace (Leavitt & Sluss, 2015) and schools (Zwirs et al., 2015).

Turner, Edgley and Olmstead (1975) propose that people lie primarily to save face, manage relationships, exploit, avoid tension or conflict, and to control situations. Liars may wish to protect their own, or another person's identity, control the perceived degree of intimacy with another, establish influence over another for possible self-gains or simply to keep up, end or divert the direction of conversation or any other social interactions. In order to achieve the desired social outcome during interactions as listed above, people may tell a variety of lies to suit their needs. DePaulo, Kirkendol, Kashy, Wyer and Epstein (1996) classify the lies which Americans tend to tell under the following categories: (a) feelings, where people lie about both their positive or negative emotions, opinions and judgments of people, things or occurrences (e.g. "Dinner tasted great," when in fact it does not); (b) achievements, where people lie about their accomplishments, failures and knowledge (e.g. "I did poorly for my test," when in fact they had aced it); (c) actions or plans, where people lie about what they did, are doing, or intend to do (e.g. "I'm coming in five," when in fact they have yet to leave for their destination); (d) reasons, where people lie when explaining for their actions (e.g. "I was lost and hence, got here late," when in fact they were late for another reason); (e) facts and possessions, where people falsify information about objects, events and people (e.g. "My father is a teacher," when in fact he works another occupation).

Although lying is generally considered to be a universally occurring phenomenon, monocultural data obtained from the above mentioned studies might not be applicable to other societies. This is

due to the fact that existing cross-cultural studies on deception have revealed that many aspects of deception, such as perceptions, motivations and manner of lying, are reliant on the culture which the liar is in (Seiter, Bruschke & Bai, 2002; Seiter & Bruschke, 2007; Levin, Ali, Dean, Abdulla & Garcia-Ruano, 2016). For example, Aune and Waters (1994) compare motivations for lying using American and Samoan participants. Americans were found more likely to lie in order to protect their own privacy while Samoans indicated a higher possibility of lying when the issue was related to group or family concerns. Possible underlying reasons for this difference in motivation was the individualistic and collectivistic cultures which the Americans and Samoans belonged to respectively. As individualistic cultures are generally more concerned with self, the Americans may have a greater tendency to lie for their own benefit (in this case, to protect their own privacy). On the other hand, collectivistic cultures are concerned about their in-group, and thus, Samoans may be more likely to lie for their group or family.

What about the people in Singapore? As a country with an amalgamation of values from both the East and the West, how would our culture affect the way in which we lie? Would we exhibit similar results as those found in America or otherwise? In Singapore, deception is believed to be fairly common, with people lying for an assortment of reasons ranging from petty matters such as excuses for being late, to important events such as job interviews. Despite how prevalent lying may be in our daily lives, there is a current lack of existing literature. As such, this study hopes to fill the research gap by investigating the topic of deception in Singapore. It will mainly focus on the differences between how a lie and a truth respectively is being told by Singaporeans and discuss the possibilities of discerning if an assertion is true or false.

To do so, one must understand how a lie is being produced. Debey, Houwer, Verschuere (2014) hypothesise lying as a two-step process, where the truth must first be recalled before an alternative response (the lie) can be thought up. As opposed to truth telling, where only the memory of the truth has to be recalled, lying is thus a more cognitively demanding activity. Psycholinguistic studies have presented supporting results, revealing that more regions of our prefrontal brain, a region known to play a role in cognitive control, is activated when one lies compared to truth telling (Christ, Essen, Watson, Brubaker, McDermott, 2009; Abe, 2011). In examining the hypothesis that there are indeed differences between the production of truths and lies further, one question that surfaced was whether there could be other ways to study the issue besides conducting neurological studies.

In a research study conducted by Newman, Pennebaker, Berry and Richards (2003), promising results suggest a 67% success rate in detecting deception when multiple linguistic cues (e.g. negative emotion words, usage of first and third person pronoun, exclusive words) were studied, as opposed to the average 52% of success among layman. This suggests the presence of distinct differences among the language used in lying and truth telling. Moreover, as lying is usually done through words, this study will be looking at the language which Singaporeans use when they are lying compared to when they are telling the truth. Apart from examining the contrasting use of linguistic cues used in deception as a result of cognitive processing differences between lying and truth telling, this study hopes to discuss how culture can influence the linguistic cues used by Singaporeans when they are lying as well.

In this study, the words "deceiving" and "lying" will be used interchangeably.

#### **Literature Review**

Existing studies regarding language and deception are largely conducted in America. Arciuli, Mallard and Villar's (2010) study on deception focuses on the two utterances "um" and "like" in an elicited lying situation. Based on the frequency of use and the word position the two utterances may appear in, Arciuli et al. (2010) argue that both utterances are not merely interjections but possess a specific lexical status similar to any other English words which may help in discerning a lie from a truth. To test their hypothesis, the researchers analysed the usage, duration and amplitude of "um" and "like" in truth and lie situations conducted in the laboratory. They concluded that "um" occurs less frequently during lying than truth telling scenarios. Their explanation for the observation is that lying is a process which requires some form of fore planning or mental rehearsal. Hence, participants used less hesitation markers when lying as compared to truth telling. On the other hand, Arciuli et al. found no significant relation between the utterance "like" and deception. Nevertheless, defining particles such as "um" is problematic. What about similar variations of this particle (e.g. "uh", "ah")? The study tagged the other variations as "um" if they were characterized by vowel nasalization with the aid of a sound engineer. However, there has been no study proving either way that vowel nasalization of particles such as "uh", "ah" and "er" will or will not function similarly to "um". As such, it is to my belief that it would be better to categorise these particles into a collective group known as "hesitation markers". Until more research is done on the different particles, it is difficult to define and look at them as distinct individual lexicons. Moreover, it is highly possible that Singaporeans may use a different set of such particles (e.g. "eh", "er") from the Americans. Thus, it is not practical to examine "um" solely but include a variety of particles used frequently in Singapore as well.

In 1974, Knapp, Hart and Dennis' study on deception looked at both verbal and non-verbal expressions of deception. The researchers elicited truthful and falsified opinions on the same issue regarding educational benefits to veterans in America through a roleplaying interview. Only one minute of talking was allowed for both conditions. Their participants were veteran university undergraduates whose personal involvement in the issue was high, since they were directly affected by the topic of discussion. Focusing only on the results from the verbal analysis, Knapp et al. found that deceivers exhibited "uncertain" behaviour in their speech by leaving out or reducing mentions of facts and their own past experiences, replacing them with sweeping and non-specific statements instead. Participants were also found to use less words to convey their false opinion and had longer pauses of silence. However, the results obtained may have been influenced by the fact that prior to the interview, participants were shown typical responses from both sides (for and against) of the argument. This may have caused the participants to be mentally prepared, allowing them to lie succinctly. The time spent on longer pauses of silence may have been used for recalling, rather than participants attempting to come up with a concrete lie.

Despite the possibility of inaccurate data caused by priming, Knapp et al.'s (1974) results were replicated in a later similar study by Buller, Comstock, Aune and Stryzyzewski (1989). Apart from focusing on a different group of participants (undergraduates), differing the topic of discussion and not showing participants typical responses before the interview, Buller et al. used the same methodology of an interactive interview. Buller et al.'s findings shows that liars talk for a lesser amount of time, and were also described to be consistently more reticent. Participants also avoided providing information to support their lie albeit knowing that they may be probed. Buller et al. believe that participants' choice of response is likely related to the fear of having their deceit revealed.

The findings by Knapp et al. (1974) and Buller et al. (1989) on how deceivers were more reticent while sharing their false opinion are further supported by Newman et al. (2003). Newman et al. conducted a total of five different studies related to language and deception using undergraduates as participants: (a) videotaped monologues of participants' true and false abortion attitudes, (b) true and false typed abortion attitudes, (c) true and false handwritten abortion attitudes, (d) videotaped monologues of true and false feelings participants have about their friends, and (e) mock crime scenario, where participants were told to "steal" a dollar bill and lie about not taking it to the

experimenter. Although Newman et al. adopted a very different set of methodologies, it was still found that there were less self-references used in examples when the participants were lying. As a result, participants used less first person singular pronouns when lying compared to truth telling conditions. After all, first person singular pronouns are only used when one is referring to themselves. Referencing Knapp et al. (1974), the researchers believe that this reflected the participants' attempts to "dissociate" themselves with the lie.

However, Swol, Braun and Malhotra (2012) obtained a different set of results as opposed to Knapp et al. (1974) and Buller et al. (1989). In Swol et al.'s study, recruited undergraduates were divided into two groups of either allocators or recipients. Allocators were first given a known amount of money. They would then have to offer a portion of the money to their assigned recipients, who were not aware of the exact starting sum. Allocators had to convince recipients to accept their offer. While allocators were motivated to keep as much money as they can for themselves, recipients would try their best not to receive any less than the allocators. The experiment only ends when the recipient accept the allocator's offer. Hence, with the promise of being able to receive greater monetary incentives at the expense of the recipients, allocators had to lie and convince suspicious recipients of their offer.

Contrary to their hypothesis, higher word count was found for participants who lied by omitting vital details essential for recipients' decision making. This was due to the fact that the missing important information had caused recipients to ask significantly more questions and thus, increasing the need for liars to speak. However, the situation and manner of lying in this study was very different as compared to prior studies. Instead of a set list of interview questions, recipients were free to ask as many questions as they think would aid them in their decision making process. Moreover, lying by omission is different from outright telling a lie. When Swol et al. looked at the data they had gathered for bold-face lying, where participants made false assertions, no significant pattern between word count and deception could be found. Swol et al.'s (2012) study thus demonstrate that lying in a different context (interactive roleplaying interview versus interactive conversation) and in a different manner (bold-faced lying versus omission) can lead to contrasting outcomes.

A point to note about all the studies mentioned above is that they were held in Western societies, namely the United States of America. There is a lack of studies conducted with regards to the production of truths and lies in Asian cultures despite Asians possessing differing perceptions and motivations for telling untruths and lying. Using self-assessment questionnaires with a 7-point

Likert-type scale, Fu, Lee, Cameron and Xu (2001) studied the difference between native European Canadians who were born and raised in Canada and native Chinese who were born and raised in the People's Republic of China on how they viewed lie-telling in different situations. Their participants included undergraduates, elementary school teachers and parents who had children below the age of 12. Each participant was given different situations in which a lie was told, and asked to rate how positively or negatively they felt towards the liars in the given situations. There was a significant cross-cultural difference between how Canadians and Chinese viewed lying in prosocial situations. Canadians labelled lying in prosocial situations as "lies" whereas the Chinese participants' responses imply that lying to be modest or to conceal one's own achievements is not necessarily considered a "lie". This difference is likely attributed to the Chinese way of upbringing, where there is a strong moral emphasis on humility and the importance of being modest, even at the expense of lying.

A similar study involving self-assessment questionnaires on the differences in perceptions of deception scenarios between Korea undergraduates from a South Korean university and American undergraduates from a mid-western university was conducted by Choi, Park and Oh (2011). Although the participants representing the American sample were not well-controlled, with Hispanic, Asian Americans and Native Americans making up a portion of the sample, Koreans were still found to lie more frequently compared to their Western counterparts. The researchers believe that this can be attributed to the collectivistic nature of Korean culture, where one is generally expected to lie especially when their friends are involved. Otherwise, not lying may be taken to be a form of "betrayal" among friends. Americans, on the other hand, are deemed to be able to make individual decisions about themselves and thus, are more straightforward in deciding that it is wrong to lie regardless of the situation and people involved. Koreans were also found to be more tolerant towards lies made on their friends' behalf as opposed to the Americans who were less tolerant towards people who lie for their friend. Thus, there is a cultural difference between how Asians generally accept a "white lie" as a form of being humble and/or for the sake of their friends while the Westerners are less forgiving about it.

Matsumoto, Hwang and Sandoval (2015) found contradicting results regarding cross-cultural differences and lying, stating that no culture effect was observed in their deception study involving roleplaying interviews. The four different groups of participants recruited consists of European Americans, Chinese, Hispanic and Middle Eastern immigrants. However, the participant samples are problematic as the groups for Chinese, Hispanic and Middle Eastern immigrants included second generation immigrants who were born and raised in the United States. It is unclear how

acculturated (or not) they were to the American culture. Moreover, the key difference from Matsumoto et al.'s study is that this study was conducted entirely in English, whereas the studies by Fu et al. (2001) and Choi et al. (2011) had Chinese translated and Korean translated materials for their respective participants. The researchers themselves believe that the language of administration might have influenced the outcome of their studies. If the study was replicated and conducted using the four different group's respective ethnic languages, the results may differ and reveal potential cross-cultural differences. Hence, based on the studies by Fu et al. (2001) and Choi et al. (2011), there is stronger evidence suggesting that culture does indeed influence one's motivations and perceptions of lying. These differences may in turn result in the possibility that Asians and Westerners lie differently.

As seen from above, research on lying has been disparate, with studies having different goals, utilizing a number of different methodologies and even obtaining seemingly contradictory results in some cases. Thus, this study is driven by the following aims of (a) further exploring if language is useful in lie detection, (b) investigating the existence of linguistic cues which may be used when one lies compared to truth telling among Singaporeans, and (c) identifying potential differences in lying between Asians and their Western counterparts by cross-referencing prior studies on low stakes lying. Low stakes lying happens when the liar does not suffer from any losses or severe consequences regardless of the success of his/her lie.

## **Hypothesis**

The first area of interest in this study is the usage of hesitation markers while one is lying. Hesitation markers, as defined by Khojastehrad (2012), "are pauses of varying lengths, which are not usually left unfilled" (p. 179). It may cause a spoken sentence to sound disfluent. Hesitation markers are presumably produced when a speaker is unable to locate a suitable word from his/her mental lexicon, or when he/she struggle with cognitive or verbal planning. Problems with cognitive or verbal planning may cause speakers to be unsure of what to say next, or how to continue with a sentence which they have already started. Hesitation markers may possibly be used by speakers as a form of distraction to allow the brain more time to come up or continue with an appropriate response.

Hypothesis 1: More hesitation markers will be present in lying recounts compared to truth telling recounts.

As lying is a cognitively demanding activity, it is possible that liars may struggle to form a cohesive story to convince their audience (the interviewer) that their untrue opinions are what they truly believe in. Liars may employ hesitation markers when they are unable to locate the appropriate words for usage, or when they require more time to construct their lie. Thus, it is likely that there may be higher appearances of hesitation markers in participants' speech when they are lying as opposed to when they are telling the truth.

Next, this study would be examining the kind of examples which participants may use during accounts of truth telling and lying, and how they are told. Knapp et al. (1974), Buller et al. (1989) and Newman et al. (2003) observed that liars make less self-references in order to dissociate themselves from their lies. As lying is already a cognitively demanding activity, with the need to ensure that the untrue opinion which they are sharing is cohesive and believable, it is unlikely that they will attempt to come up with examples just to include themselves in the false example. Thus, when discussing their false opinions, they may opt for general examples or hypothetical situations to illustrate their points instead.

Hypothesis 2a: Participants will not use examples with self-references during untruthful sharing of their opinions.

Since it is likely for there to be lesser usage of self-referencing examples when one is lying, the third area of interest in this study will be the usage of first person pronouns in a liar's speech. First person pronouns are used when we are referring to ourselves. It may also indicate one's involvement in events or an opinion. According to Chung and Pennebaker (2007), people have virtually no recollections of or control over when and how first person pronouns are used. Unconscious cognitive processing or behaviour specific to lying may thus manifest in the frequency of usage of first person pronouns in speech used by liars. In this study, I am only looking at first person singular pronoun as I am only concerned about the participant's own involvement in the issue.

Hypothesis 2b: During lying situations, there will be a reduced usage of first person singular pronouns as compared to truth telling recounts.

When sharing their untruthful opinions about the chosen discussion topics, participants likely do not agree or believe in whatever opinion they are sharing. Unconsciously, they may wish to disassociate

themselves with the lie and hence, decrease their usage of first person singular pronouns to signify a lesser amount of involvement.

Last but not least, I would also be looking at the number of words spoken when participants are lying versus when they are telling the truth. In interactive roleplaying interviews, Knapp et al. (1974) and Buller et al. (1989) explain that people may attempt to speak less to avoid suspicion.

Hypothesis 3: When discussing their false opinions, liars will use less word count to discuss a topic than when they are telling the truth.

Due to the demands lying places on cognitive processing, I believe that participants may not wish to discuss their lies in greater or more specific details unless absolutely necessary. This is to avoid the additional stress on one's cognitive process to ensure that the lie produced is consistent and that there are no loopholes to arouse another's suspicion. Thus, as participants discuss their false opinions, they will likely speak less due to their generally unwillingness to delve deeper into the issue for fear of being exposed.

## Methodology

Lying is a spontaneous speech act. Even if a possible lie is caught on tape, it is difficult to ascertain if that statement is really a false assertion made by the speaker. Possible ethical concerns which accompany studies on deception further complicate the possibility of collecting naturally occurring data. Thus, laboratory controlled experiments are preferred and used more frequently by researchers (Knapp et al., 1974; Hancock, Curry, Goorha & Woodworth, 2007; Zhou & Dongsong, 2008; Arciuli et al., 2010; Villar et al., 2013; Matsumoto et al., 2015). In elicited data, researchers have the ability to ascertain the nature of the data collected (true or false) by cross-referencing it with information provided by the participants prior to the start of the experiment. Participants have no reason to lie before the study as they have no knowledge of the specific research aims then and thus, the information provided can serve as a reliable basis for comparison.

For laboratory controlled experiment set-ups, monologues discussing false and truthful opinions of a specific topic, interactive roleplaying interviews and mock crime scenarios are but some of the methods adopted by researchers. In this study, an interactive roleplaying interview was chosen as the most suitable method of collecting data as there is a need to elicit spoken language from the participants in order to observe possible linguistic cues unique to the language of deception used in

Singapore. The presence of an interviewer and repeated questioning may also serve as a strong form of encouragement for an individual to lie convincingly and cohesively.

Based on the "method of instances", where each instance of a phenomenon can be taken as evidence to support the action(s) used by a group of people with the same set of cultural understanding, Denzin (1999) suggests that only one interview is sufficient for in-depth analysis. However, to allow for wider representation, eight participants were recruited for this study.

# **Participants**

Eight participants (four males, four females) between the ages of 18 to 27 years participated in this study. During the recruitment process, potential candidates were told briefly that the experiment was for a study on deception and that they would be required to lie. They were also required to be comfortable with the idea of being video-recorded.

So as to avoid knowing any of the participants personally beforehand, the researcher recruited her participants through word of mouth with the help of friends. They are all Singaporean Chinese, are born and raised in Singapore, and share similar educational backgrounds, being undergraduates or recent graduates from a local Singapore university. None of them study Linguistics or other related studies. To ensure the confidentiality of participants' identities, participants were not requested to provide their names. Thus, pseudonyms were assigned to each of the participants instead. The pseudonyms used were Becky, Coco, June, Sue, Jim, Kyle, Nick and Tom.

#### **Procedure**

For this study, I have adopted a false opinion paradigm with reference to the experimental procedure employed by Frank and Ekman (2004) and Arciuli et al. (2010). False opinion paradigms are frequently employed in deception research because of the difficulty in collecting naturally occurring data and the flexibility it allows. Researches are able to control a number of variables such as the content and context in which the lie is told, the required difficulty of the lie and the amount of available preparation time, so as to better study the specific aspect of lying which they are interested in. This experiment is divided into the following three segments: (a) pre-task; (b) actual task; and (c) debrief. The actual task consists of a role-playing interview.

To ensure that participants are fully informed of the experiment, they are presented with a consent form (refer to Appendix A, page 40) to read and acknowledge before the commencement of the experiment.

#### Pre-task

Prior to the roleplaying interview session, participants were asked to fill an online survey questionnaire consisting of a list of 10 social issues relevant in Singapore at the time of the study. They were asked to rank how they personally felt towards the issue (1 = strongly disagree, 7 = strongly agree). Based on their responses, two topics which they felt strongly about were selected for the interview. This was done so that participants would be personally invested during the discussion of the topics. The selected issues (by the interviewer) were only revealed during the actual interview itself so that participants would not have sufficient time to prepare what they intend to say. Their responses would thus be spontaneous.

# Table 1. Social topics listed in the survey questionnaire

- **1. Capital Punishment:** Death penalty for serious crimes (e.g. kidnapping, murder) should not be removed from our legal system.
- **2. Same-sex marriage:** Homosexual couples should be allowed to marry in Singapore.
- **3. Housing:** The government should make changes in their policies to ensure that all Singaporeans are able to afford housing.
- **4. Transport:** More companies should be introduced into our transport system to ensure that our buses/trains remain competitive and efficient.
- **5. Immigration:** In the near future, selected groups of people holding the People's Republic of China passports will be eligible for the enhanced Immigration Automated Clearance System (eIACS) service in Singapore. This newly introduced service should not be offered.
- **6. Censorship:** Singaporeans should have more freedom in expressing their views (e.g. online, at the Speaker's Corner).
- **7. Politics:** The political scene in Singapore should be more diverse.
- **8. Income:** The government should be more proactive in attempting to minimise the wage gap between high-income and low-income earners.
- **9. Education:** Overseas excursions should not be allowed for students below tertiary level.
- 10. Environment: The government should spend more resources in resolving the haze

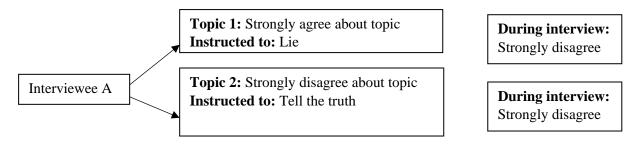
crisis.

Upon completion of the survey, an interview session was arranged for the actual task. Participants were told that the interviewer would be aware that one of the discussions would be a lie and they will attempt to discern it. If the interviewer was right, the interview would be stopped immediately. Hence, it is important for participants to do their upmost best in convincing the interviewer of their lie. However, as opposed to the set of instructions given to the participants, the interview would not be stopped unless this was explicitly requested by the participant himself/herself. The instructions served solely as a form of motivation for the participants.

## Actual Task

During the roleplaying interview, all participants were asked to tell a set of truths and a set of lies. Half of the participants were instructed to lie about their opinions with regards to the first discussion topic, and to tell the truth for the second discussion topic. The other half of the participants proceeded in the reverse order. The process for the first half of participants is as illustrated below:

Figure 1. Flowchart of roleplaying interview process



Participants were asked several questions with regards to the discussion topic. Questions asked fall under the following categories: (a) general feelings and knowledge about the discussion topic (e.g. "What do you think about the issue?"), (b) reasoning for attitude towards discussion topic (e.g. "Why do you feel that way?"), (c) truth of their opinion (e.g. "Is that what you really think?"), (d) possible course of actions to deal with the issue (e.g. "Can you suggest any action ought to be undertaken by (the relevant authorities?"), (e) reactions towards opposing views (e.g. "How would you react if people have opposing views from your own?"), and (f) any additional information about

the issue which they would like to share (e.g. "Do you have anything more to say?"). Elaborations were only given when participants fail to understand the question.

Participants were given explicit cues (e.g. "So let us move on to the second topic", "So let us move on to another discussion topic") when the first discussion topic is over and the roleplaying interview would be proceeding to the second discussion topic. No time duration limit was imposed on the participants and they were allowed to elaborate as much as they wanted for the six types of questions asked for both lying and truth telling conditions. After both topics had been discussed, the interview would be deemed as complete. Clear signposting was given by the interviewer to signal to the participants (e.g. "this is the end of the interview", "thank you very much").

The roleplaying interview was recorded from two different angles to capture the frontal and profile view of the participants.

Debrief

Upon completion, a verbal debrief was given to all participants. They were provided with the hypothesis of the study and given the opportunity to ask any relevant questions. Thereafter, they were thanked for their time and help.

#### **Analysis**

Analysing lies can be complicated due to the fact that behavioural manifestations of lies can occur both quantitatively and qualitatively (Porter and Brinke, 2010).

Due to the small sample size in this study, frequency counting is the method adopted for quantitative analysis of the data. For all observations related to the frequency of appearance of a certain class of word, repeated stuttering of the word in the same utterance will be counted as one, and not multiple appearances. As all participants spoke for different amounts of time, the frequency of linguistic cues of interest was calculated using the formula below:

Frequency of uses (per 100 words) = 
$$\frac{\text{Total number of uses}}{\text{Total number of words}} \times 100$$

The average number of uses of the studied linguistic cues were obtained by taking the average frequency of uses over all 8 participants.

Conversation analysis, a form of qualitative analysis meant to study social interactions and discover possible recurring patterns used in specific speech acts, is employed as well. This is to enable the further study of linguistics features in the context of the utterances which they are found in (Galasinski, 2000; Choudhury, 2014). Qualitative analysis is believed to be of great importance by Galasinski (2000) as such analysis allows the in-depth study of language use that goes beyond just semantics or syntax. Hence, the frequency of appearance of specific linguistic cues or behaviour was observed and analysed for further discussion.

All recorded roleplaying interviews are transcribed by the same person.

#### Hesitation Markers

In order of the aforementioned hypotheses, I first looked at the number of hesitation markers used during truth telling and lying situations. For this study, the hesitation markers I recorded belonged to four major categories: (a) particles such as "um" and "uh", (b) incoherent sounds, (c) drawling, where participants prolonged the pronunciation of vowels in a word, and (d) pauses of silence. As pauses of silence can also signify the end of the speaker's turn, only pauses within the participant's turn or prolonged pauses ( $\geq 0.2$ ) after turn switching (from interviewer to participant) is counted for analysis. There is no clear result suggesting that participants will use more hesitation markers when lying. No gender differences were found as well.

Table 2. Average number of hesitation markers used by participants in the two different situations

Situation	Truth	Lie
Average number of uses (per 100 words)	17.983	18.890

Among the four major categories, pauses of silence was the most frequently used hesitation marker for both lying and truth telling conditions. Short pauses tend to appear within an utterance while lengthier ones usually appear before participants answer a question by the interviewer. On the other hand, incoherent noises were least produced by participants for both conditions.

## Presence of self-referencing examples

Next, I looked at the examples shared by participants when they discussed their true and false opinions. Participants provided examples to illustrate their points in both situations. However, the type of examples which they provided was different. When telling the truth, participants tend to bring in self-referencing examples from their own personal experience. They may involve their friends and family members as well. Among the various examples, I have chosen two particular ones to illustrate my observation.

One of the female participants, Becky, was given the topic of Singapore's transport system and the need to introduce competition in order to increase its efficiency. She shared her true opinion that competition is not needed and that the existing local train companies are already operating at the best of its capabilities. While discussing what she thought about opposing views, Becky brought up an incident which she had personally witnessed.

239		way that makes them feel heard (.) cause I have
240		seen this uh incident once when there's this
241		downtown line=
242	Interviewer:	= hmm=
243	Becky:	=that's recently open and it's um: (.) from 28
244		to I don't know when s-first or second January was
245		free (.) free for >all users< so there's this
246		uncle who want to get t-through the gantry .hhh

In Line 239, Becky believes that complaints and unhappiness against SMRT is likely due to a lack of communication between the passengers and the company itself. She then brings up something which she saw happening (Line 240) at one of the stations along the Downtown line (Line 241). The interviewer lets out the sound "hmm" to let Becky know that she is still following the story (Line 242). Becky continues in Line 243 by giving more information about the location and the likely time period in which the incident happened (Line 244). She suggests the potential cause of conflict, which was the announcement for free rides along the downtown line (Line 245), before introducing the main character involved in the incident (Line 246). Becky continues her story by sharing how the "uncle" was frustrated and shouting in agitation because he was unable to get the answer to his question from the staff.

There is a high level of self-referencing in the above example provided by Becky. As a spectator of the incident, she was able to recall the place and time when it occurred from her memory, and her personal feelings towards the people who were involved in the incident.

In Line 261, she begins to express her opinion on the security guard who was being shouted at by the "uncle". She felt that the security guard "wasn't being helpful" (Line 262), voicing her own judgement of the two conflicting parties in the incident. As the story told was based on what Becky thinks of the people and the conflict from her position as a bystander, she portrays a high level of personal investment in the entire occurrence while sharing this example. Becky did not attempt to exclude herself when recounting the story.

Another male participant, Kyle, mentions his younger brother who is currently serving National Service when discussing his true opinion that students below tertiary level ought to go abroad and gain new experiences,.

212	Kyle:	[Annnd my brother is camping in Pulau Ubin
213		.hhh hhh but
214	Interviewer:	It's different [from camping over he-
215	Kyle:	[it's just different ya it's just
216		different over here tch hhh hhh

Kyle talks about how his brother is being sent away from the main island of Singapore and is currently camping in Pulau Ubin (Line 212). He laughs in Line 213, presumably due to the supposed poor living conditions which national servicemen in Pulau Ubin are well-known to face. Based on her own general experiences, the interviewer seems to be aware of the situation which Kyle's brother may be experiencing. She mentions how camping in Pulau Ubin is different from camping in Singapore itself (Line 214). Even before she completes her sentence, Kyle, who probably shares similar sentiments with the interviewer about the living conditions in Pulau Ubin, agrees immediately (Line 215). He reaffirms that it is "different" before continuing to laugh, possibly at the thought of his brother's current plight even as he speaks.

In the above example, there is personal involvement and self-referencing as Kyle has brought in his family by mentioning his brother's experiences. He also shares slight similarities with Becky in bringing in his personal thoughts on whatever his brother is facing, and how travelling beyond Singapore's main island can be a very different experience.

Both Becky and Kyle were not afraid to associate their cited examples with themselves, having experienced them and recalling from their memory. On the other hand, participants tend to cite generic examples which do not come from their personal experience while lying and thus, do not include themselves, their family and/or friends. They have little or no involvement in the examples they have thought up and thus, minimal or no self-referencing aspects. Examples from the interview in which participants are lying are instead general ideas, stereotypes or happenings which may have been reported in the news, broadcasted on television, or shared on the internet.

In the following excerpts taken from Coco's roleplaying interview, Coco was lying about how same-sex marriage should not be allowed in Singapore. In the first part of the interview, Coco was asked why she felt so strongly against same-sex marriage. Her false reply was that people "chose to be queer" and she accompanied her justification with an example.

```
101 <u>example</u> like perhaps this <code>jgirl</code> (.) is very hurt
102 by um her <u>ex</u> boyfriend and so she turns lesbian
```

In Line 101, Coco begins with a make-believe example of how a girl can choose to become a lesbian. She states that being hurt from a past relationship is one of the reasons why girls will turn into a "lesbian" (Line 102), a possibly stereotypical way of thinking which detractors of same-sex marriage may use. Following this, Coco does not introduce any new information or examples as elaboration but merely lengthens her argument by rephrasing her idea.

```
but e-y'know it's not because y'know eer-er i-it-
it's because of that hurt that made her choose to
be lesbian so it's not um (.) sh-she's basically
```

In Line 103, Coco stumbles over her own words before reiterating her previous point in a different manner (Line 104 & Line 105).

In the second example, Coco was asked for her response about people with opposing views.

```
116 Interviewer: ↑So: how would you react if people have opposing
117 ↓views
118 Coco: I will encourage them to go to church (.) hhh hhh
```

In Singapore, Christians have thus far been the ones who are most vocal about their disapproval of same-sex marriage, citing reasons such as going against their religion and/or the harmful impacts it might have on society. When asked by the interviewer for examples on how she would react to people who have opposing views from her in Lines 116 and 117, Coco gives a short response of how she would encourage them to go to church (Line 118). While voicing her untruthful opinion on this topic, she could possibly have turned to the stereotypes of Christians who are against same-sex

marriage in crafting her response. She makes no effort to suggest other methods or go into specific details on how she would "encourage them to go to church". There is little evidence suggesting Coco's involvement in the example she has shared.

Apart from a low level of personal involvement, the examples which were provided during the discussion of a participant's false opinion may not necessarily be relevant as well. Although Kyle was supposed to be talking about censorship in Singapore, his example was on the freedom of gun ownership in America instead.

```
15 Kyle:

"How did I arrive at this opinion so" if you look

16 <u>US</u> they have like freedom of expression and

17 freedom of even gun ownerships and even: (.) uh:

18 freedom of a lot of stuff like (.) they're getting

19 out of hand in terms of control especial:ly guns
```

In Line 15, when Kyle tries to explain his false opinion that censorship enforcement in Singapore ought to be continued, he cited the United States as an example (Line 16). It is of general knowledge that the Americans prize freedom of expression and most people with a similar educational background as Kyle (undergraduate/graduate) would know about it. Even though Kyle starts by bringing in "freedom of expression", his elaboration is instead on "freedom of gun ownerships" (Line 17) and other possibly dangerous "stuff" which Americans are allowed to own (Line 18). He cited guns as a specific example of how freedom of ownership has gone "out of hand in terms of control" (Line 19). Not only is this information easily obtainable from the news and impersonal, it is also not in line with the discussion topic. Regarding the example, Kyle does not provide any of his personal thoughts and/or feelings. There is no attempt by Kyle to include himself in the example.

Apart from the cited examples above, the observation that liars avoided self-referencing examples largely holds true for all eight participants. No participant provided an example which showed personal connections to themselves while they were lying. The observed behaviour is similar to past studies by Knapp et al. (1974) and Buller et al. (1989) involving roleplaying interviews, as well as Newman et al.'s results (2003), where participants were more willing to come up with self-referencing examples during truth telling conditions and more reticent when they were asked to lie.

First person singular pronouns

If participants spoke of more personal self-referencing examples while telling the truth, did the frequency of uses of first person singular pronouns increase proportionately as well? Did participants use less first person singular pronouns when they were lying? First person singular pronouns considered for data analysis in this study included the following three cases: (a) the subjective case "I", (b) the objective case "me", and (c) the possessive case "my" and "mine". The average number of uses of first person singular pronouns per 100 words segment in truthful accounts did not differ greatly from the average number of uses in false accounts.

Table 3. Average number of first person singular pronouns used by participants in the two different situations

Situation	Truth	Lie
Average number of uses (per 100 words)	3.410	2.584

Among the three different cases of first person singular pronoun, the subjective case "I" was the most commonly used when participants were sharing both their true and false opinions. On the other hand, the objective case "me" and the possessive case "my" were barely used by the participants during the interview, with some of them not using the objective and possessive case at all. The pronoun "mine" was not used in both conditions across all eight participants.

In spite of the differences in participants' level of personal involvement while sharing examples during truth telling and lying conditions, the usage of first person singular pronouns was not largely influenced as initially hypothesised.

#### Word count

Lastly, this study examined the number of words spoken by participants for both truth telling and lying accounts. The results reflect my expectations and are consistent with past studies (Knapp et al., 1974; Buller et al., 1989; Newman et al., 2003). Despite the fact that the number of questions asked during discussions for true and false opinions were the same and that no time limit for answering was given to any question, participants spoke more when they were telling the truth and less when they were lying.

Table 4. Average number of words spoken by participants in the two different situations

Situation	Truth	Lie
Average number of words used	478.500	386.625

Although no difference was found in the frequency of usage of hesitation markers and first person singular pronouns, the elaboration which the participants provided for their examples when they were telling the truth, was in general more detailed and lengthy compared to the elaboration when they were lying. This could be attributed to liars possibly not wanting to go deeper into the example for fear of the audience realising and exposing them for their lie.

For example, Tom, a male participant in this study was asked to lie about his opinion regarding capital punishment in Singapore and to tell the truth of what he thinks about the existing housing policies in Singapore. The first question for both discussions were the same, with the interviewer asking the participant to express any general feelings and knowledge about the discussion topic.

Although Tom's true belief is that capital punishment is mandatory in Singapore, he had to lie and express his disagreement about it. Below is his false response with regards to what he thinks of capital punishment in Singapore:

```
6 Tom: Okay I thin-I think everyone should be given a
7 chance so:: there should not be such severe
8 punishment "lah" (.) yup that's what I think jlah
```

As seen from the above excerpt, Tom does not provide much information about the topic being discussed. In Line 6, he stumbles a little at the start of his utterance before providing his false opinion. He "believes" that everyone should be given a second chance (Line 7) and that the punishment need not be as severe as in the case of Singapore (Line 8). He ends his reply by reiterating once again that that is what he believes in. There is a lack of examples, details and elaboration compared to the response he gives for his truthful account about the housing situation in Singapore as seen below:

```
75
                            =okay first (.) for Singaporeans |right
        Tom:
76
                            (.)
77
                            As-as you know lah okay for BTO right (.) fo:r
78
                            a four room flat which is already four hundred
79
                            plus k so (.) it's very hard for ne:w owners
                            right for example new (.) just started work
80
81
82
                            To afford a four room flat an-and especially
                            when a four room flat is just (.) it's smaller
83
84
                            than (.) what it is in the past (.) so: ya I
85
                            believe I believe S-Singaporeans need to be mo:re
86
                            Need to have more benefits "lah" in getting their
87
88
                            flats "lah" ((nods head))
```

Tom is of the opinion that the government should provide more benefits to help ensure that Singaporeans are able to own a house in their own country. In Line 75, Tom begins by stating that his response is meant for Singaporeans. There is a brief pause (Line 76), before he begins to provide an example, presumably to put across a more convincing argument as that is what he truly believes in. He mentions in Line 77 that build-to-order flats (BTO) which contain four rooms are already four hundred thousand dollars or more in the market (Line 78). He selects a specific group of people, new home owners, in Line 79 to possibly further support his standpoint. Tom talks about how they might have just started work (Line 80), pauses for a brief moment (Line 81), before expressing how it seems difficult for them to afford it (Line 82). Moreover, he states that flats nowadays are also smaller (Line 83) compared to what they were in the past (Line 84). He concludes his turn by stating that's why he believes that the Singapore government should consider a change in existing policies regarding housing (Line 85). There's a moment of silence in Line 86 where Tom was likely thinking of a suggestion which the government can do to improve the situation. Eventually, Tom proposes that perhaps benefits (Line 87) may be a feasible way in helping new home owners get their flats (Line 88).

Compared to merely stating his "opinion" for the discussion topic he was supposed to lie about, Tom appears to be a lot more passionate when sharing his true opinions for an issue he probably feels strongly for. Apart from providing his own opinions, he presented examples in support of his views. He talks about the example in great detail, identifying the possible problem and going as far as to mention the high cost of a four-room BTO flat, the people which may be affected by the problem and why they can be affected by the problem, before ending it by providing some ways in which the government can improve on the situation. There is great effort put in to justify his opinion as opposed to just mentioning it.

The lack of elaboration or a cohesive story in support of their dishonest opinions about the other issue which they care strongly about (lying condition) may have contributed to why people speak less when they are lying compared to when they are telling the truth. This could be due to the fact that lying is a cognitively demanding two-step process (Debey et al., 2014). In order to lighten one's cognitive burden, participants may have chosen to provide general examples without discussing it in great detail. There would then be no need to form a cohesive yet convincing story, and less information for their audience to discern their lie. On the other hand, while telling the truth, participants will only have to retrieve the relevant information without the need to process it into an alternative untruthful response. Ensuring that the recount flows well would not be a cause for

concern as well. Hence, liars may speak less words as opposed to truth tellers to lighten their cognitive load and avoid being exposed by their possibly poorly formed example.

#### Potential gender differences

Although not considered in my initial hypotheses, it is interesting to note how male participants in general could not follow through with their false opinion. Despite being told to lie for the entirety of the discussion (for lying condition) till the interviewer initiated a change in discussion topic or upon reaching the end of the interview, male participants tended to lapse back to their true opinion even though all participants were given the same set of instructions.

During the role-playing interview, Tom lies about how the death penalty for serious crimes in Singapore ought to be removed from our legal system.

```
25
                             So: is this really your true opi:nion
         Interviewer:
26
                             (0.2)
27
         Tom:
                             Nope ((eyes looking around))
28
                             (.)
29
                             Yes ((smiles))
30
                             (0.3)
31
         Interviewer:
                             So that is what you really think
32
         Tom:
```

When questioned if that was truly his opinion in Line 25, Tom hesitated (Line 26) before answering with his true opinion "nope" (Line 27). The hesitation may be due to the possibility that Tom was unsure if he was supposed to carry on with his lie, or answer truthfully. There's a short pause in Line 28 where he presumably realised that he was still supposed to lie about his opinion and corrects his response to a positive one with "yes" (Line 29). When questioned by the interviewer once again if that is what he truly thought about the issue in Line 31, he answers "yup" (Line 32) without any pauses of silence, possibly due to the fact that he is now aware of the need to continue with his lie.

When asked by the interviewer if the false opinion he has just shared is indeed his true opinion, another male participant, Jim, responses similarly to Tom in Line 112.

```
112 Interviewer: So is this really your true opi:nion
113 Jim: No hhh (0.2) this is the second one I'm supposed
114 to lie right HHHH HHHH hhh hhh
```

As Jim may have assumed that the interview has already ended, having already shared his thoughts about the discussion topic, he answers truthfully in Line 113 and 114, stating "no". He clarifies with the interviewer if he is supposed to lie for the second discussion topic, presumably confused and unsure as to why he was asked the question "so is this really your true opinion?" despite being instructed to do otherwise. Jim continues with a bout of laughter, possibly to mask his embarrassment in the event that he has indeed made a mistake and failed to follow the prior given instructions.

In the case of Kyle, even though he does not deny his lie openly, he shifts the focus of the conversation towards his true opinion. In the excerpt below, the topic being discussed was on political censorship in Singapore. The interviewer asked Kyle to share his personal opinion regarding censorship in Singapore.

```
33 Kyle: [Uh huh
34 (0.3)
35 Uh:m (0.2) some form of censorship is:: uh
36 (.)
37 is to be promo:teds like the gun or (.) I heard of
38 some cultures whereby (0.2) people can voice their
39 anger and there's: certain days (.) in a year
```

In his lie, Kyle was supposed to be strongly against the idea of Singaporeans having more freedom of expression about political issues. However, after acknowledging the question (Line 33) and hesitating (Line 34), he talks about how "some form of censorship" (Line 35) is to be promoted (Line 37). Instead of disagreeing completely, he uses the word "some" to lessen the strength of his assertion, his response leaning towards his true opinion that censorship should not be as restrictive as it is now. He goes on to explain how there are some cultures whereby people are allowed to voice their unhappiness on specific days in a year in Lines 38 and 39.

```
let their anger go so (0.3) some form of control
is (.) good in censorship but it's still need to
allow (.) a platform for them to
(0.2)
((hands moving forward in a circular motion))
voice their concerns †lah so: for instant (.) if:
```

Kyle continues with the elaboration of his example till Line 47, where he eventually concludes that although "some form of control" is ideal, there should still be a platform for the people to voice their concerns. He uses the word "some" again to possibly lessen the intensity of his disagreement for freedom of speech. Although he states that censorship might be good (Line 48), he explains that

a platform for people to voice their thoughts and opinions is still very much needed from Line 49 and continues with it in Line 52 after some hesitation (Line 50 and 51). The fact that he is still suggesting ways in which people can freely express their views despite his supposed strong disagreement hints at his true opinion of the issue.

This trend is not observed among female participants. In lying situations, all of them exhibited the ability to maintain their lie throughout the entire discussion. When asked similar questions as Tom and Jim on whether their false opinion is the truth, the female participants answered positively and did not reveal their true opinions. Two examples from female participants June and Sue are shown below:

```
204 Interviewer: Is that what you really th:ink
205 (.)
206 June: "um" Yes ((nods head))
```

During the roleplaying interview with June, the interviewer asks June if her given false opinion is what she truly thought (Line 204). Although there is a brief moment of silence in Line 205 and a soft hesitation "um", June nods her head in affirmation and answers "yes" (Line 206).

```
31 Interviewer: So is that your true opi:nion
32 (.)
33 Sue: Yes
```

In Line 31, the interviewer questions Sue if the false opinion is indeed her "true opinion". Although there was a slight pause (Line 32), Sue answers "yes", maintaining consistency with her lie.

Based on the analysis above, it appears that male participants seemingly have the tendency to express their own true opinion despite being explicitly told to lie. On the other hand, female participants could maintain consistency in their lies and did not exhibit such behaviour.

#### **Discussion**

During data analysis, no clear differences between truth telling and lying conditions with regards to the frequency of usage of hesitation markers and first person singular pronouns are observed. A plausible reason could have been due to the nature of the discussion topics. Similar to the study by Newman et al. (2003), where participants' abortion attitudes were predictable regardless of it being

the truth or a lie, discussions about topics such as politics and same-sex marriage were largely predictable as well. This may be because the participants are aware of some of the publically popular sentiments regarding hotly debated topics among Singaporeans for both sides of the argument (strongly agree or strongly disagree). After all, the social issues selected were still relevant at the point of the study and widely discussed on national news and social media platforms. Thus, there is a wide pool of information which the participants are readily exposed to. Future studies involving language and deception can replicate a similar study but with a greater variety of material not limited to social issues (e.g. discussion on participants' favourite and/or hated food). This is to avoid any possible influences on truth telling and lying caused by the content of the discussion topic itself.

On the other hand, the presence of self-referencing examples in truth telling conditions and not in lying conditions, as well as the observation that participants spoke less words when they are lying compared to when they are telling the truth, are consistent with previously obtained results (Knapp et al., 1974; Buller et al., 1989; Newman et al., 2003). However, the latter observation is inconsistent with Swol et al.'s (2012) research which adopted a different methodology involving an interactive conversation instead of a roleplaying interview. This may suggest that people lie in a different manner based on the situation which they are placed in. In a roleplaying interview, the interviewer has a set list of questions. Liars only have to account for a fixed number of questions. On the flip side, in an interactive conversation, the person which the liar has to convince is able to ask as many number and types of questions as he/she deems fit. This may prompt liars to speak more to convince the other party who may be suspicious. The different results obtained from studies using different methodologies may thus possibly reflect a person's ability to change his/her style of lying based on the context and the kind of people he/she is interacting with.

One of the limitations of this study would be that the data was elicited in a low stake situation. In a study by Gozna et al. (2011) investigating participants' individual differences (e.g. character, personality, etc.) and how this will in turn affect their perception of lying in low stake situations (e.g. everyday life) and high stake situations (e.g. police interrogation), it is revealed that there is indeed a significant relationship between these two factors. People lie differently in different scenarios and context, and it is unrealistic to generalise results found in this preliminary study and apply them to cases of lying in actual high stake situations such as police interrogations.

In order to conduct a study where results will be applicable in studying high stake situations, naturally occurring data has to be collected. However, this is met with numerous ethical

complications. Needless to say, endangering participants for the sake of natural data is unlawful and unethical. Moreover, in accordance with the law in Singapore, the Singapore Police Force does not release transcripts of police interrogation or court proceedings to the accused, witness or members of the public. Audio recordings are not allowed to be made as well. Hence, it is difficult to obtain naturally occurring data for lying in high stake scenarios in Singapore. Nevertheless, Frank and Ekman (2004) believes that despite the possible lack of emotions in low stake lying situations compared to one with high stakes, cognitive overloading cues are still likely to occur. As there has been an absence of studies on the topic of lying in Singapore, this analysis based on elicited lies may still serve its purpose in closing some of the research gap regarding low stake lying in everyday life in Singapore.

Due to the small sample size employed in this study, results cannot be used for generalisation across our society. Thus, it is impossible as of now to conclude whether studying the language used is effective in helping distinguish a lie from a truth. In fact, even with the greater number of studies related to deception conducted in America, researchers still cannot be sure how reliable it will be to use linguistic cues to identify a lie. Due to the possibly severe consequences of sentencing a suspect wrongly if applied to police interrogations, much research still has to be conducted before observations made can be used by law enforcers to determine if their suspect is truthful or lying about a matter. With more effort put into this area of interest, detecting lies through linguistic analysis may very likely be possible in the future.

#### **Future Studies**

The similarities in results between this study and past studies conducted in Western society raises the question of whether Singaporeans lie very much the way the Americans do. However, as seen from the differences in results regarding the impact of cross-cultural differences on lying in studies by Fu et al. (2001), Choi et al. (2011) and Matsumoto et al. (2015) due to the language used when both groups of researchers conducted their studies, we must consider the possible effect of the language used in this study. Since the participants had to lie in English, could it be possible that the language which we are using to lie supersede the effects of culture? Further research has to be done to determine how our choice of language can influence the way in which we lie. Moreover, as Singapore is a multiracial society where most of us can speak a variety of languages, the effects of multilingualism can be considered as well.

It is also found that male participants appear to have difficulties in following through with their lies as opposed to female participants. Despite being given the same set of explicit instructions, male participants tend to answer truthfully or sway the direction of their discussion to their true opinions even when they are supposed to lie. Such behaviour is not observed among female participants. Could this be due to a difference in cognitive processing between the two genders when understanding the instructions given, or could the way the two genders lie truly differ? Apart from analysing the usage of specific linguistic markers for truth telling and lying conditions, future researchers can draw comparisons between the linguistic markers used by male and female participants as well. More conclusive results are needed before a possible gender difference among liars can be ascertained.

#### **Conclusion**

At the moment, studies on language and deception are still relatively scarce, especially in Asian societies. Through this preliminary study of lying in Singapore, it appears that when Singaporeans lie, they tend to produce less words compared to when they are telling the truth. They also avoid self-referencing examples to support their points. Although no difference is noted between the participants' usage of hesitation markers and first person singular pronouns because the participants possibly possess the knowledge of popular opposing sentiments, it prompts further research into expanding the variety of topics which participants are given to discuss. The observation of a possible gender difference among Singaporean liars is also a question which can be studied further.

Despite the seeming lack of contrast between how Singaporeans and their Western counterparts from previous studies lie, the language used (English) is a possible influencing factor in this study. Although more research has to be done regarding the newly identified factors affecting lying, this study is one of the first studies on deception in Singapore. If the study is replicated on a bigger scale, more conclusive results may be drawn from it.

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#### Appendix A. Consent Form

### Nanyang Technological University

### Consent to Participate in a Research Study

**Title of Study:** A Preliminary Analysis of Deception among Singaporeans

Investigator: Chong Cui Fen

I am currently a Linguistics and Multilingual Studies undergraduate student from the School of Humanities and Social Sciences, Nanyang Technological University. For my final year project, I will be conducting a study to find out more about the dynamics of interaction when lying is involved.

If you are willing to participate in this study, you will be in a role-playing interview as an interviewee. A set of structured information will then be provided. The entire interview process will revolve around the discussion of social issues happening in Singapore and will be video-recorded. It will be conducted at a place which will be convenient for you. If you feel uncomfortable at any point of time during the interview, you are allowed to withdraw your participation in this study. Any material recorded prior to your withdrawal can be deleted upon your request.

As this study is anonymous, video footages recorded will not be shown to anyone outside of the research study and will be kept strictly confidential. Should any portion of the video be reproduced, it will be provided in negative form, which will make individuals in the recordings unrecognizable. Pseudo names will be used in lieu of your actual name.

There are no expected risks involved in this study.

If you have any questions related to this study, you may contact me at my mobile (91290299) or through my email (cchong004@e.ntu.edu.sg).

By providing your signature below, it is indicated that you have read and understood all the information provided above, and have given your consent to participate in this study. You will be given a copy of this document for your own reference.

Subject's Signature:	 Date:

# **Appendix B. Participant Profile**

Name	Gender
Becky	Female
Coco	Female
June	Female
Sue	Female
Jim	Male
Kyle	Male
Nick	Male
Tom	Male

### Appendix C. Glossary of Transcription Symbols Used

[word] overlapping utterances no pauses in between utterances (0.0)elapsed time by tenths of seconds (.) brief interval (a tenth of a second) stress via pitch or amplitude word prolongation of immediately prior sound; number of colons increases with length of prolongation shifts in high or low pitch **↑** ↓ louder in comparison to surrounding talk WORD °word° softer in comparison to surrounding talk >word< faster in comparison to surrounding talk <word> slower in comparison to surrounding talk 'up-to-down' intonation contour wo:rd 'down-to-up' intonation contour from point of colon wo:rd utterances in Mandarin Chinese word w(h)ord laughter while speaking .hhh in-breath hhh outbreath ( ) inaudible utterance ((actions)) transcriber's description of actions by interlocutors

sound interrupted or cut-off

word-

## Appendix D. Transcriptions of Roleplaying Interviews

Transcription of role-playing interview with Becky

Discussion Topic 1: Lie
Discussion Topic 2: Truth

1	Interviewer:	So for the (.) first ↓topic (.) we're going to
2		talk about same sex marriage
3	Becky:	JUm Jhmm
	<del>-</del>	•
4	Interviewer:	↑So: can you tell me how you feel about this
5		is <u>:</u> sue
6	Becky:	I feel it's very <u>disgusting</u> (.) I think they are
7		like a-aberration of nature .hhh nn coming from a
8		staunch as a staunch catholic coming from a
9		staunch catholic family I feel that .hhh this is
10		just this is n-not ↓right like >in-the in-the<
11		thought of a guy with a guy and a girl with a girl
12		ah::: (( perceived sound of sighing and
13		exasperation)) like okay (.) many people say that
14		it's always about (.) like sexual nature so I'm-
15		bringing myself out of that like thinking about
16		their bedroom activities .hhh and I'm trying to
17		think about their like (.) ((clears throat)) how
18		natural the .hhh the whole um union \initia god says
19		that no man shall lie with a .hhh a man or a woman
20		unless >it is he says< it's unnatural I forgot
21		which \one and e:ven be also have the (.) rudical
22		law which supports that .hhh um it's called
23		377a .hhh um and it supports that y'know no male-
24		man and man can lie \together .hhh because this is
25		unnatural it is called indi-in-is gross indecency
26		(.) ((clears throat)) an-and in fact historically
27		even um his:torical actors have also been
28		
29		prosecuted for something that's so unnatural since
		we inherit our laws from Victorian um quotes
30		(.)
31		so um there's this historical figure Oscar Wilde
32		who um got (.) who created one of the like
33		(.)
34		biggest hoo ha of the $\uparrow 18^{\text{th}}$ $\uparrow 19^{\text{th}}$ cen: tury that he
35		was a part of because he ((clears throat)) he had
36		um um unnatural unnatural sexual relation
37		homosexual relation with another †guy he kind of
38		contested and went up against like the court so
39		the father of that guy went to post like he
40		(.)
41		said he is um (.) opposing sodomite .hhh and um
42		(0.2)
43		he hhh (.) because of that um he sued him for
44		libel or in-y-words for sc- for slander but he
45		eventually lost you \( \)see (.) this is the reason
46		why .hhh y'know this is unnatural and (.) I feel
47		
		like y'know they should repent and .hhh y'know
48		seek .hhh um changes in their hearts and-and go
49		and find peace and y'know loving guidance from hhh
50		god .hhh $\underline{y'}$ know HHH .HHH $\downarrow$ IT in order to
51		(.)
52		y'know like re↓ <u>form</u> and <u>change</u> their ways because
53		I think it's uh mental disease it's unnatural and
54		>y-even-< you do all this kind of thing you'll get

55 56 57 58 59 60 61 62 63		aids .HHH ss-\so (.) like you can see the predominant statistics um most aids um like clusters or groups aside from being third world countries .hhh uh surral is actually called homosexual disease in 1960s where it start proliferating .hhh so i-it's unnatural and I'm just talking about the guys but the girls also unnatural a:nd any other i-it's just unnatural if you're not a man or a woman .hhh °a-an°
64	Interviewer:	So you do not support (0.2) same sex marriage
65 66	Becky: Interviewer:	No I: resolutely do not support same sex marriage
67	incerviewer.	↑So: how do you react when you meet people with opposing \text{views (.)} Like recently there's a lot
68		of like pink dot movement and stuff like that \\$o
69		how do you fe:el about such
70 71	Becky:	(.) I think they are perpetuating a lot of .hhh uh
72	beery.	Jimmoral acts and immoral laws and b-trying to
73		normalize it in society and tr-they're trying to
74 75		gain acceptance this is NOT good for our children .hhh th-th I mean with this kind of ambiguous
76		morality um (.) the children of the (.) later
77		generation will not know what's wrong when will
78 79		<pre>people differentiate what's wrong and what's right (0.2)</pre>
80	Interviewer:	So: \tag{uh} do you thin:k (.) uh there should be
81		additional actions undertaken by the \government
82		because even though (.) they have (.) the law
83 84		
85	Becky:	which you have mentioned just now 377a \(^\text{right}\)  [JHmm ((nodding her head))
86	Interviewer:	But there are still such events do you think there
87		can be like additional actions that the government
88 89		<pre>↓should take (.)</pre>
90	Becky:	Additional ac:tion .hhh um I think right now the
91	1	law stands pretty firmly cause it has been
92		contested and challenged a few times like it has
93 94		been repealed a few times .hhh and um recently there's this like curfew among the late society
95		all the late um indigents 'ya' about um this book
96		called tan-tan:go it takes two to tango or
97 98		something which is about this two gay um penguin couple (.) raising a child and I'm \underso: glad it
99		was removed from the NLB (.) children section
100		$\underline{\text{that's}}$ \lnot a book for children in fact I wish
101 102		.hhh the book was .hhh remove entire:ly but it wasn't
102		(.)
104	Interviewer:	So you can still get it
105	Becky:	You can still get \it then wh-what a what a .hhh
106 107		(.) I guess I can see the government trying to
108		compromise and this is not really under the
109		juris-diction of the government >per se it's under
110 111		NLB< but I feel like they should have gone ahead and condemn that book (.) the book shouldn't exist
112		in our public libraries when it's open .hhh and
113		in-wards it has that responsibility to nurture
114 115		children's mind (0.2)
116	Interviewer:	Is there anything that can change your opi:nion

117	Becky:	The state of the transfer of the state of th
118	becky.	Anything that can \( \text{change my opi:nion how about} \) the hhh they seek repentance an(h)d hhh forgiveness
119		and .hhh try to amend their ways .hhh y'know um
120		(.)
121		i-it's a mindset thing so they can (0.2) pray and
122		c-confess to their sins and then .hhh when they
123		confess to their sins they'll be able to realise
124		y'know there are many people out there who
125		lovingly want to reach out and help them gain a
126		normal life
127		(.)
128	Interviewer:	↑So is this your true opi:nion
129	Becky:	Yes this is my true opinion
130	-	(.)
131	Interviewer:	So now let's move on to the second discussion
132		to:pic
133	Becky:	Okay
134	Interviewer:	So we're going to talk about transport
135	Becky:	 Um
136	Interviewer:	†So: what do you think about: Singapore inviting
137		more \companies .hhh tr-especially transport
138		companies so that it can increase the efficiency:
139		and competition between public transport
140		(0.2)
141	Becky:	Um:: for this uh: (.) ((clears throat)) until
142		prior to your to your um: (.) research ri- your
143		interview question I have actually never thought
144		about privatization of transport be:fore .hhh
145		because I always see it as a public good
146		(.)
147		like so it's it's something that ((clears throat))
148		I feel .hhh um .hhh no doubt no doubt um:
149		(.)
150		pr-privatization of transport will definitely um
151		.hhh uh: spur that competitive uh drive among
152		different uh transport companies to really provide
153		service that .hhh um (0.2) that meets the k-the
154		consumers and their the commuters' needs .hhh
155		((clears throat))
156		but for me um (.) I-I'm still wavering on my stand
157 158		here but .hhh uh for me I feel that (.) more the
158		more the (.) more the transport it-any it whether or not we introduce privatization and more
160		transport companies to fight with like to-to um
161		compete with one another and keep at each other
162		as a check and balance .hhh \it's for me not
163		really the: main issue at hand .hhh (.) it will
164		improve when we um pru-the assumption is that it
165		will improve productivity but (.) and it will
166		improve efficiency .hhh but I feel that SMRT has
167		been taking steps .hhh and um the steps that they
168		have been taking it's made all it's- they have
169		been trying to make it transparent to the
170		commuters that this is what what's going to happen
171		.hhh and I feel that infrastructure cannot uh
172		shift as fast as: demographic especially when
173		demographic has been shifting .hhh uh rapidly
174		not because of natural: like (.) growth cycles
175		but (.) because of immigration (.) and $>$ this a $<$
176		this a part of .hhh Singapore that that is a
177		(.)
178		in some way given the po-economics politics that

179		we .hhh uh policies that w-we ↓adopt like the
180		government adopts (.) and so Singapore adopts
181		.hhh um it's not something that we can (.) change
182		.hhh so ((clears throat)) I feel that uh in terms
183		of: (.) addressing con-like transport needs it's
184		more: (.) it's more um something that rests on
185		consumers um my say that consumers should lead
186		the responsibility and trave-sense of civil
187		mindedness that .hhh (.) uh that this is what
188		they (.) they (.) like they ar-as consumers they
189		also have the responsibility to un-like they also
190		to have that <citizenship> that sense of that that</citizenship>
191		civil mentality that civil grace .hhh to: to
192		realise that y'know sometimes things don't move as
193		↑fas:t and sometimes um th-I mean I c-can just
194		guess this is more of a $(0.2)$ scarcity mindset to
195		me then then it is a infrastructural problem .hhh
196		I mean sure ↓ya our population is getting
197		increasingly and and increasingly big:ger (.) and
198		we can all feel that space constraint .hhh but
199		((clears throat)) if we're a bit more patient with
200		one another (0.2) a bit more generous with our
201		time .hhh and a bit more (.) I mean this might
202		slow our society and that's quite bad for
203		efficiency (.) but I feel that one thing as we
204		progress to a more um: (.) like this is fif-fifty
205		year right like last year was um our fiftiest-
206		fiftieth anniversary so this is the first year o-
207		past that (.) that whole economic like industrial
208		frame .hhh I just feel that we're already in
209		(.)
		• •
210		post industrial nation (.) and it's actually quite
211		clear that we are post industrial nation \fo
212		(.)
213		while we can be more reliant on technology to:
214		make our life efficient we as consumers also must
215		be very \forall smart .hhh uh very tech <savvy users=""></savvy>
216		and understand its limitations (.) ya because I
217		
		feel that complaining won't $\downarrow do$ .hhh and that
218		whole idea like (.) kiasu (0.2) um th-that whole
219		afraid to lose out
220		culture that whole mentality um i-it's high time
221		for a revi:sion (.) I feel .hhh >then I mean< it
222		it seems $\overline{\text{like}}$ this positive feedback system that's
223		>going to< spiral on and on and on (.) and it's
224		not going to (0.2) i-it I see no end to this you
225		↑know it's like this problem just grows bigger
226		and bigger so to check this problem it I think the
220		
		responsibility falls on .hhh individuals like
228		ourselves (.) to work with the system rather
229		°than° than against it or to (.) feel resistance
230	Interviewer:	↑What do you think about people who are very angry
231		about this entire thing and they are always like
232		oh > °you° <-something should be done to pu:nish
233		.hhh SMRT even more be:yond just (.) fines
234	Becky:	I think this anger um like this this anger >is
235		less< (.) it's an expression of discontent (.) and
236		um (.) I think thi-lm-lm more bout (.) their needs
236		
		not being (.) being communicated properly or
238		t-they're unable to communicate their needs in a
239		way that makes them feel heard (.) cause I have
240		seen this uh incident once when there's this
241		downtown line=

242	Interviewer:	=\_hmm=
243	Becky:	=that's recently open and it's um: (.) from 28
244	200111.	to I don't know when s-first or second January was
245		free (.) free for >all users< so there's this
246		uncle who want to get t-through the gantry .hhh
247		and he kept asking like isit \free like can I once
248		I tap when I tap out of the other side um will it
249		be (0.2) y'know w-will it not be um (.) will I not
250		be \Charged cause he d-down to get charged on his
251		on his card .hhh then um (.) cause I use that free
252		um service >as well< so I realise that (.) um when
253		you tap your card it's to give you access: to >so
254		it's like and they actually don't charge you for
255		the days they promise they won't .hhh but because
256		he didn't understand like um language although
257		we have like written language and t-four different
258		lang- four different languages and everything he-
259		he didn't quite understand what was being said
260		.hhh all the directions that's given even though
261		there was stuff there (0.2) I mean admittedly the
262		security guard wasn't being helpful .hhh but there
263		were other like y'know those plain clothes um
264		staff who were standing like (.) positioning
265		themselves to help out anywhere they can .hhh and
266		he just got very very angry cause he can't get
267		<pre>↓his (0.2) like he cannot get his message across</pre>
268		like people don't under:stand (.) and he cannot
269		get it across properly .hhhh so he started yelling
270		and shouting .hhh and I felt that hhh if like had
271		there been (.) maybe may:be that need to there
272		needs to be a human touch y'know .hhh a-a more
273		like (.) accessible human f-interface .hhh like um
274		(.)
275		not just in terms of like (.) um <printed td="" words<=""></printed>
276		and language> and all that kind of thing or or
277		y'know through conveyed through the $me:dia$ .hhh
278		but also real human presence from people who can
279		um (.) people can use different dialects and
280		languages as well .hhh to connect with the real
281		people there so that they can see that there's
282		someone they can approach for ↓help because the
283		help <u>is</u> there .hhh but uh I guess they don't
284		they don't notice that the help is there or they
285		don't know $\underline{how}$ to (.) how to find that help also
286		so there's this missing um (.) like leap (.) from
287		one note to another .hhh and I feel that probably
288		that's what's missing that that's creating a lot
289		of anger and confusion
290	<b>+</b>	(0.3)
291	Interviewer:	So is that what you <u>truly</u> th:ink
292	Deal	(0.2)
293	Becky:	I \( \frac{hope}{hope} \) that's what I truly think HHH .hhh I hope
294		that's what I t-truly think
295	T., b	(.)
296	Interviewer:	Okay †so thank you very †much
297	Becky:	↓Hmm thank ↑you

Transcription of role-playing interview with Coco

Discussion Topic 1: Truth

1 2 3 4	Interviewer:	Okay: so can you tell me how you feel about overseas excursion (.) do you think they should or should not be allowed for students below tertiary le:vel
5 6 7 8 9	Coco:	I think they should be allowed because erm puts you in another kind of en-environment and it broadens your world broaden your p-perspectives and what not so I think it's a- it- urm i-it's a good thing to have \lambdalah (.) yah (.)
11 12	Interviewer:	↑So why do you feel this way
13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	Coco:	Urm because (.) 1-like I said lor it's like y'know putting them in a new kind of environment a different kind of um atmosphere different y'know it could not only y'know learn more things about the world around them i-it also can help them bond y'know with your classmates and whatnot it's avaluable sort of experience (.) ya and you-if you have that from young \tauringtright or like (.) more o-portunities from young um when you grow older or like y'know e-even at that stage you (.) um could (.) like see different paradigms thing like ya cause if not yo-u will always stuck in the Singaporean or your own paradigm (.) if you are exposed to more things you are able to (.) um tch be more compassionate I \tagger guess because empathy (.) it needs to be cultivated and whatnot ya (.)
31 32	Interviewer:	So: (0.2) other people may hold opposing \undergonia views what do you think about those \undergonia views like they
33 34 35	Coco:	believe that .hhh overseas excursion should not be allowed for stu:dents Um the I think the main reason is safety concerns
36 37 38 39 40 41 42 43 44 45 46 47 48 49 50 51 52 53 54 55	<pre>Interviewer:</pre>	or those >kind of stuff< so I think every-every school \( \)right or like every um group of people who who make th-this trips over those t-the tea:chers \( \) lah um they-they I'm-m sure they will do like necessary precautions o-on-on it um to make sure that y'know we minimize a:s much risk as possible like things will always happen if if it happens so- if it y'know if it is fate then y'know it's like that I-I wouldn't I personally I wouldn't s-stop anybody from going just because there's a certain amount of risk I mean if y-you step out of the house right you already know (.)  putting yourself at risk y'know um you cross the road also you might be (.) banged down by a car or something I mean if you really dowan anything to happen e:ven staying at \( \) home something can happen so I think it's illogical to not go for something \( \) just because there's that risk (.) yup \( \)\$So do you think there's anything that the
56 57		<pre>government can (.) can undertake to as:sure the pu:blic</pre>

58 59 60 61 62 63 64 65 66 67 68 69 70 71	Coco:	Uh I think \( \)(.) I think one main thing for all this trips \( \)right um perhaps you can have more um (.) adult volunteers going along with them and not like one whole big group going together like okay t-they are climbing on it like like um maybe Mount Kinabalu like uh is-sit how you pronounce the word I don't know but i-if climbing up the (.)  mountain \( \)right um you can go in like \( \)many small groups instead of like okay just separate it into two large groups and then y'know go like have more have more um (.) h-have h-have the like how you say like uh one maybe mm right now with one teacher to: \( \)1ike y'know ten kids so now you can y'know have it like \( \)7two one teacher to five
73 74 75		<pre>instead like have more teachers to go with them kind of thing ya (.)</pre>
76 77 78	<pre>Interviewer: Coco:</pre>	So do you have anything more to add on (.) for   †this  Um (.) not really ((shakes head))
79 80 81	Interviewer:	(.) So: let us move on to the second discussion to[:pic
82	Coco:	[\disple \text{(nods head)}
83	Interviewer:	So: (.)  what can you tell me about same sex
84 85		mar\riage (.) Do you think they should be allowed to marry in Singa:pore=
86 87 88 89 90	Coco:	=NO I don't think they should be <u>allowed</u> to marry in Singapore because (.) um y'know e-ehh-isit a um I'm a Christian and I think that y'know >it-t's< a bit uh <u>gross</u> uh they're uh committing crimes and uh this is a ↑ <u>sin</u> ya ↓ <u>sinners</u> hhh hhh ya (.)
92 93	Interviewer:	So: (.) is there a reason why you feel so strong:ly (.) this way
94 95 96 97 98 99 100 101 102 103 104 105 106 107 108 109 110 111	Coco:	Um because (.) um I-I don- I believe that um uh e-they choose to be queer q-qqueer qqueer ya t-they choose to be queer and um (.) it th-they're they're not um th-they're basically self deluded people and y'know th-they don want to um (.) tch th-they're y'know pr-pr-pr-probably veh hurt people and .hhh um (.) iy- um okay an example like perhaps this \digitle (.) is very hurt by um her ex boyfriend and so she turns lesbian but e-y'know it's not because y'know eer-er i-it-it's because of that hurt that made her choose to be lesbian so it's not um (.) sh-she's basically b-being (.) d-delusional and \quant not (.) wanting to (.) face the truth (.) ya so I-um I feel that um sasame sex in general like the LGBT community they they're just one whole bunch of deluded and-and weird people who don't want to look at the truth (0.2)
113 114 115	<pre>Interviewer: Coco:</pre>	So is that what you real: ly think Ya that's what I really think (.)
116 117	Interviewer:	↑So: how would you react if people have opposing ↓views
118 119	Coco:	I will encourage them to go to church (.) hhh hhh hhh [hhh .hhh

120 121	Interviewer:	[So what do you think about like events such as the pink dot event
122	Coco:	I think it's a congregation of people who y'know
123	C0C0.	just come together like (.) y'know how how people
-		
124		are always arguing um uh for the sake of arguing
125		and y'know som-when someone says something er very
126		(.)
127		uh have very strong opinions you know a 1-a lot of
128		these sheeps will just follow without thinking you
129		you just want to y'know have t-this y'know ((hands
130		gesturing in circular motion))
131		(0.2)
132		bitch fest kind of thing ya †so I don't think all
133		this people know really know what they are doing
134		either (.) they just y'know go together cause oh
135		it's-it's-it's fun and nice to have people to
136		y'know go against something with and it's very
137		easy to argue because you have some (.) reason
138		behind it (.) ya
139		(0.3)
140	Interviewer:	†So apart from going to church is there anything
141		that you think the relevant authorities can †do
142	Coco:	Uh-the relevant authorities can send them for
143		s(h)ub-for counseling hhh hhh hhh um they the
144		relevant authorities the government can also
145		(.)
146		umm (0.2) uh (.) um y'know have have like (.)
147		°rrr° sexuality education since young to educate
148		people that y'know um err you have to (.) uh
149		(.)
150		uhh uh if-if when have when having y'know when
151		being hurt very bird-bad very badly in a
152		relationship whatsoever uh this should not um
153		(0.2)
154		should not like (.) hmm (0.3) hhh .hhh .hhh
155		i-it should not um (.) hhh (0.2) oh sorry I'm
156		like- (.) I lost my train of thought like like
157		b-basically like um (.) y-you should not be live
158		in self denial (.) ya
159		(0.2)
160	Interviewer:	So is there anything you would like to add \fon
161	Coco:	um °no° ((shakes head))
162	Interviewer:	Okay (.) so this is the end of the inter:view

Transcription of role-playing interview with June

Discussion Topic 1: Truth

```
1
         Interviewer:
                              ↑So (.) can you please tell me how you feel about
2
                              same sex marriage in ↑Singapore
3
         June:
                              I feel that it should be:[:
4
         Interviewer:
                                                         [louder
5
         June:
                              I feel that it should be \downarrowallowed (0.2) because
                              (0.3)
6
7
                              it's not really a choice.
8
                              (.)
9
                              It's like (0.3) we are born with it what (.) We
         June:
10
                              can't control how we fee:1 what (.) AND it's not
                              fair to rid people of this: tch (.) right: lah
11
12
                              (0.2)
13
                              I think. We all have rights to do what we want
14
                              what (.) It's what they want what.
15
                              (0.3)
16
         Interviewer:
                              So \text{how did you arrive at this opinion?}
17
                              (0.3)
18
         June:
                              This is the first issue right? (.) How did I
19
                              arrive ↑ah
2.0
                              (0.4)
21
                              Just feel that everyone has rights: lorh then
22
23
                              they should be given the right to do what they
24
                              want=
25
                              =And no one has=
26
                              =As in wh-why do we (.) feel that we are entitled
27
                              to: (.) take away their rights: (.) to do what
28
                              they want
29
                              (0.2)
30
         Interviewer:
                              So it stems from personal ↓beliefs=
31
                              =Yah (.) not jus-not any happening or what=
         June
32
                              =not anything that I experience (.) Just what
33
                              I fee:1 °lorh°
34
                              (0.3)
35
         Interviewer:
                              Is there a reason why you feel this ↑way
36
                              (0.2)
37
         June:
                              Um:: not particularly (.) I-just
38
                              (0.2)
39
                              b(h)elieve in rights lah .hhh hhh h-just rights
                              °of people°
40
41
                              (.)
42
         Interviewer:
                              Have yo:u done anything to support your ca:use
43
                              (.)
44
         June:
                              °No° (.) I don't go pink dot
45
                              (.)
46
                              I don't atten:-yah
47
                              (0.2)
48
                              Cause it's like to me: if other countries can do
49
                              it why can't we do it
50
                              (0.3)
51
                              [°So i°
         Interviewer:
52
         June:
                              [Doesn't affec-it's like it's not criminal=
53
                              =doesn't (0.2) harm anyone
54
         Interviewer:
                              So you think that America is doing the right thing
55
         June:
                             [((nods))]
56
                              [(0.4)]
57
                              ^{\circ} Y [ah^{\circ}=
         June:
```

58	Interviewer:	[Eh
59	June:	=And I feel that there are a lot like okay lah
60		(.)
61		sensitive lah b-there's a lot of Christians who
62		are against it ↑right
63	Interviewer:	°Yah°
64	June:	But I think they are <u>biggots</u> (.) they don't
65		(0.2)
66		Just think that in their own way lorh they just
67		don't care about other people (.) about other
68		°people's° feelings what (.) it-just their own
69		ways what
70		(0.4)
71	Interviewer:	†So: do you (0.2) can you suggest any actions that
72		the government should take?
73	_	(0.2)
74	June:	Any actions \fah (.) tch (.) um::
75		(0.3)
76	Interviewer:	Like since it is a sensitive issue=
77	June:	[yah
78	Interviewer:	=[do you think like the government should take
79		(.)
80		actions to ease (.) the public into accepting
81	-	(0.2)
82	June: Interviewer:	[Okay
83 84	Interviewer:	[Or do you think the government should change
85		<pre>existing policies or (.) because currently [it's=</pre>
86	June:	[Yah there's-there's some act right
87	oune.	=illegal to right
88	June:	There's ya-but (.) to change that once is too
89	ounc.	<pre>   Jextreme (.) they can maybe start by y'know</pre>
90		l-like your censorship right but w-like could just
91		change it by tch making same sex relation seen
92		more ( ) like on television or whatever
93		(.)
94	June:	Or documentaries about it (.) to show like tch (.)
95		like (.) to give uf a glim of their lives and how
96		they are like (.) they are not any different from
97		us (.) cause it's tch it's basically a stigma
98		people have a stigma towards it what so (.) they
99		can first like (.) remove that stigma change it
100		first before they aborish or change the law (.)
101		That's what I feel °↓lorhh°
102		(0.3)
103	Interviewer:	So when you meet people with opposing vi[ews=
104	June:	[hmm
105	Interviewer:	=do you guys talk about this is:sue
106	June:	$\uparrow$ No: (.) because (.) I think it is very sensitive
107		and it's (0.4) I just don't bring up in everyday
108		conversation
109		(0.2)
110	Interviewer:	When you scroll by facebook
111	June:	Oh ya [ya ya ya ya
112	Interviewer:	[post
113	Intewerviwer:	How do you feel about them
114	June:	Enraged (.) Enraged (.) Yah really
115	Tuno	(0.2)
116 117	June:	My primary school friends they (.) got quarrel
117		about it before (.) Like they are <u>friends</u> leh they'd very good friends but th-they k-quarrel in
119		Facebook about it one (.) because they have
120		different views (.) yah and (0.2) mostly those
		allerene viene (.) yan ana (0.2) mosely enose

121		people who are against it are like Christians ah=
122		=cause they think about like (.) okay what if
123		children cause they do adoption \right same sex
124		marriage then it's like children living in
125		family with (.) same sex parents (.) will have
126		confe-consequence cause you don't feel the love
127		from both a male and a female
128	Interviewer:	Yah
129 130	June:	But (0.2) aiyah come on lah 'I mean' (0.2)
131		Whatever lah is like your own life you make it
132		up to do what you want what I mean ((rolls eyes))
133		(.)
134		People with male and female parents (.) have
135		shitty lives as well if their parents are shitty
136		they are shitty what (.) so if they offer if they
137		can offer like a (0.2) um tch like (.) if they
138		can be good parents \right its might be better
139		than a (.) dysfunctional family "what"
140		(.)
141		Am I-Am I like side tracking
142	Interviewer:	No you can keep talking
143	June:	I feel like I am side tracking (.) OKay lah
144		(0.3)
145		That's how I feel
146		(0.6)
147	Interviewer:	So in the future if you have like (0.2) a chance
148		to like (0.5) share:: your views with others will
149		you do ↑so (.) Like will you tell your real
150		opinions to them (.) if you meet someone with
151		opposing vi <u>:</u> ews
152 153	June:	(0.2)
153	June:	Depends on who they are lah (.) and-and (0.2)
155		why I mean if they feel so but they don't tch tell
156		everyone like go around share like tch
157		oppo like opposing their views on people then it's
158		fine but if they keep trying to tell people that
159		oh it's wrong it's wrong like ((shrugs violently))
160		(0.2)
161		Who gives you the rights to say that
162	Interviewer:	So you'll avoid
163		(.)
164	June:	I'll just avoid it lorh (.) cause I don't feel the
165		need (0.2) °ya°
166		(0.3)
167	Interviewer:	So (.) let's move on to the second issue (0.2)
168 169	June:	about <u>immigration:</u> Okay
170	Interviewer:	So currently in Singapore there is a newly
171	incerviewer.	introduced s-service known as the enhanced
172		immigration automethed (.) automated: clearance
173		system=
174	June:	= ↓Mmm
175	Interviewer:	at certain (.) specific groups of people from the
176	·	People's Republic of China (.) will have the
177		privilege to be able to clear immigration
178		clearance better (.) What do you think about-What
179		can you tell me about the is:sue
180		(.)
181	June:	Oh-ho It's a brilliant idea hhh hhh (0.2) °okay°
182		urm $(0.3)$ c(h)ause the $(0.2)$ custom by the
183		queue is always very long what the normal queues

```
184
                             (.)
185
                             Then there's a fast queue, express queue \lah:
186
                             okay so like (.) normally when: there's a normal
                             queue it's always filled with China people what
187
188
                             (.)
189
                             It's china people-china people right (.) yah
190
                             so they are trying to hogging the entire queue
191
                             what so if come to th-the fast one then (.)
192
                             everything is smoother mah on both sides lah
193
                             (.)
194
                             And (.) I guess (0.2) they come in hordes (.)
195
                             a lot of times so:: this clears the traffic
196
                             congestion issue and of course (0.3) I guess
197
                             they come here to work what (.) ↑ right I mean
198
                             they do work that we don't want to do (0.2) most
199
                             of them (.) I guess (0.2) \uparrowya (.) so (.) good
200
                             ↑lorh good for us lorh (.) creat-like they do our
201
                             jobs for us lorh 'li-the' (0.2) tch (.) aiyah
202
                             (0.3)
203
                             More diverse (.) community lorh (.) .hhh
204
         Interviewer:
                             Is that what you really th:ink
205
                             (.)
206
         June:
                             °um° Yes ((nods head))
207
                             (0.2)
208
                             Yes
209
                             (0.5)
210
         Interviewer:
                             So do you think this-s service should be:
211
212
                             expanded to even more peo:ple [or just this
213
                             specific=
214
         June
                                                       [owhh
215
         Interviewer:
                             =group
216
                             (0.3)
217
         June:
                             °More people ↓ah° like from other coun:tries ah
218
219
                             THen what's the point of "the" (0.3) the ac-actual
220
                             customs (.) if it is expanded to everybody maybe
221
                             those people who always come lah like (0.2) n-not
222
                             justs: tourist but people who come on a more
223
                             regular basis
224
                             (0.4)
225
                             So (.) do you know of people who have opposing
         Interviewer:
226
                             ↑views
227
         June:
                             Ya (.) A lot
228
                             (0.2)
229
         Interviwer:
                             So [what do you think about (.) their views
230
         June:
                                [ya
231
                             (.)
232
         Interviwer:
                             Like why do you think they think so strongly
233
                             against ↓it
234
                             (0.2)
235
         June:
                             Cause maybe (.) their dislike for th:em
236
                             (0.2)
237
                             And
238
                             (0.4)
239
                             Sorry why do I think they feel that way ah
240
                             (0.3)
241
         Interviewer:
                             ((nods head))
242
         June:
                             Caus:: (0.2) maybe they feel like (0.2) they
243
                             are invading our †country (0.2) that is not theirs
244
                             (0.3)
                             ya (.) ya
245
246
                             So as a Singaporean you don't feel that your
         Interviewer:
```

247		privilege is being taken a:way
248		(0.2)
249	June:	$\underline{\text{No}}$ lah (.) f-for now (0.3) "ummm" tch (0.2) how to
250		say (.) w-we are still treated (.) better than
251		them I guess by our government: $(0.\overline{2})$ $^{\circ}$ ya and $^{\circ}$
252		(0.2)
253		They haven't like (.) superseded us in terms of
254		privileges or benefits (0.2) most of them \land
255		(0.3)
256	Interviewer:	So do you have discussions with your friends about
257		this issue
258		(0.2)
259	June:	Ya as in about them- about this group of people
260		in particular lorh (.) about this group of people
261		and ya lah which stems from this issue also lorh
262	Interviewer:	So are you all: on the same \page
263	June:	↑No I-I-I-I think that it is okay for them to::
264		$(\overline{\cdot})$
265		use that thing lah but (.) other people are not
266		"what" and I guess I'm the only one who thinks
267		this way ↑lah
268		(0.3)
269		Ya
270		(0.2)
271	Interviewer:	Okay thank you very much for your time=
272	June:	=Okay thank you

Transcription of role-playing interview with Sue

Discussion Topic 1: Lie

Discussion Topic 2: Truth

```
Interviewer:
                            Can you tell me how you feel about (.) capital
2
                            punishment in Singa:pore (.) Do you think it
3
                            should be removed or ↓not
4
                            (.)
5
         Sue:
                            Alright so I'm (.) strongly (.) against the death
6
                            penalty an:d I feel that it should be removed in
7
                            Singapore
8
                            (0.2)
9
         Interviewer:
                            Can you elaborate more about ↓it
10
                            (.)
11
         Sue:
                            Oh I feel that the death penalty should be
12
                            abolished becaus: (.) um: (0.4) it's going against
                            human rights lah even though people can-may have
13
                            committed um very evil deeds which caused them to
14
15
                            (.)
16
                            um be convi-to um (.) sentenced to death penalty
17
                            (.)
18
                            it's still not right because (.) ultimately no one
19
                            has the right to determine whether sh-someone
                            should live anot
20
21
                            (0.2)
22
         Interviewer:
                            So: how did you arrive at this opi:nion
2.3
                            (.)
24
         Sue:
                            How do I arrive at this opinion (.) ah: just
25
                            based on my believes on what (0.2) people think
                            about what um (0.3) °the: (.) whether we have the
26
27
28
                            we're at the liberty to de-decide whether someone
29
                            should (.) live or die
30
                            (0.2)
31
         Interviewer:
                            So is that your true opi:nion
32
                            (.)
33
         Sue:
                            Yes
34
                            (.)
35
         Interviewer:
                            So (.) other people will definitely hold opposing
36
                            views (.) What do you think about those ↓views
37
                            (.)
38
         Sue:
                            So um pe-people who oppose this view will think
39
                            that (.) uh the death penalty should be retained
40
41
                            So you're asking what I think about those views
42
                            Ya (.) like (.) the beaf-death penalty should not
         Interviewer:
43
                            be removed
44
                            (.)
4.5
                            Um I suppose in those cases they'll be arguing
         Sue:
46
                            that (.) uh the death penalty (.) should (.) bee
                            should stay there because (.) um of like (.) eye
47
48
                            for an eye tooth for a tooth that kind of
49
                            retribution ↑thing but (.) uh I believe that
50
51
                            we're just (.) like k-k-uh common human beings
52
                            like everyone so it's really not us to decide
53
                            whether what kind of punishment should get lah
54
                            whether this deserves him losing his life
55
                            (0.2)
56
         Interviewer:
                            So: you think that death penalty should be removed
57
                            †right
```

58		(.)
59	Sue:	Ya
60	Interviewer:	Can you suggest any actions that ought to be
61		(.)
62		undertaken by the relevant $autho:$ rities (.) like
63		they'll have to convince the people if they want
64		to a-um policy change or: what do you think they
65		should do
66	Sue:	Uh ↑so (.) obviously first the legislature has to
67 68		uh (.) draft the bill (.) in order to: (.) um have
69		the death penalty \textstyremoved and because (.) they'll have to get the people's mandate in doing so lah
70		so they will have to (.) uh: publicize (.) what
71		they want to do to the public and then afterwards
72		they'll have to explain their reasons for the
73		decision and hopefully convince the public \flah I
74		mean obviously not everyone will be convinced or
75		happy but (.) sometimes you just got to do what
76		you think is best
77	_	(0.2)
78	Interviewer:	So: uh (0.2) as you were sa:ying (.) "just now"
79 80	Sue:	Uh: I think can move on to next question
81	Interviewer:	(.)
82	incerviewer.	So: let's move on to the second issue (.) \\$o what do you think about same sex marriage do you
83		think they should be allowed in Singa:pore
84		(0.2)
85	Sue:	Uh ya I think same sex marriage should be allowed
86		in Singapore
87		(.)
88	Interviewer:	So: what do you think about ↓it 'like' (.) this
89		issue
90	Sue:	Orh um I think that people should be given the
91 92		freedom of choice to marry whoever they want regardless of (.) gender (.) cause u:m (0.2) ya I
93		agree that (0.2) love shouldn't be based on like
94		what they're-the gender of (.) the other party is
95		↑lah
96	Interviewer:	Is there a reason why you feel this \( \)way
97		(0.3)
98	Sue:	I just think it's right lah
99		((shrugs and shakes head))
100	_	(0.2)
101	Interviewer:	So: what do you think ought to be done in
102 103		Singa:pore (0.2)
103	Sue:	Um currently (.) I would think that (.) the
105	546.	government is on the view that w-Singaporeans
106		are not ready (.) to have (.) for this yet (.) as
107		in to welcome (.) um (.) same sex marriage (.) and
108		uh to be honest I'm not sure if there's anything
109		that they really can do I mean (.) it's a very
110		sensitive topic so: maybe we just have to see and
111		wait (.) for uh public sentiment to change
112 113		overtime (.) before they can um pass this without that much conflict
113	Interviewer:	So how would you react if people have opposing
115		triews
116	Sue:	Um::: they are entitled to their views lah that's
117		it I (.) I don't agree
118		(.)
119	Interviewer:	So if you see somebody posting about it on
120		Facebook would you comment on it or would you

121		just avoid (.) the issue
122	Sue:	I will (.) will just avoid ↓lah
123		(0.2)
124	Interviewer:	Okay †thank you very much

Transcription of role-playing interview with Jim

Discussion Topic 1: Truth

```
1
         Interviewer:
                            \uparrowSo can you (.) tell me how you feel about (.) the
2
                            wage gap between (.) high income and low income
3
                            ear:ners (.) do you think the government should be
4
                            more proactive in (.) attempting to minimize the
5
                            wage †gap
6
         Jim:
                            Hmm: (.) I think for Singapore yes ((nods head))
7
8
                            Because uh(h)h (0.2) I feel that the current gap
9
                            is quite wide (.) so: (.) mo:r-more things should
10
                            be done to (.) try to minimize the gap
11
12
         Interviewer:
                            So uh: (.) why do you feel this way
13
                            (.)
         Jim:
14
                            Hmm
15
                            (0.2)
16
                            Tch think in a (.) uh: (.) gotta do with hmm I
17
                            think uh-some kind a s-form of harmony (.) cause
18
                            if it's: (.) too whide then (0.2) I think the
19
                            tension between the two clusters will (.) start
20
                            too grow (.) ((hands gesturing wildly) and think
21
                            there will not be (.) n-not be peaceful- (.) ya
22
                            (.)
2.3
         Interviewer:
                            What do you think what are some concrete actions
24
                            that ought to be undertaken by relevant
25
                            socie-authorities
                            (0.3)
26
27
                            I think can be: things li:ke (0.2) establishing
         Jim:
28
                            uhh proverty line (.) cause we don't have it here
29
                            An: d maybe can look into minimum wage also (.) ya
30
                             (0.2)
31
         Interviewer:
                            Uh do you need-do you have any more elaborations
32
                            on ↑it
33
         Jim:
                            Elaboration
34
                            (0.3)
35
                            I think that there are some things that they're
36
                            (0.2)
37
                            doing now also uh like (.) uh taxing (.) so they
38
                            do tax (.) base on the income that you make (.) so
39
                            I think that's also a positive thing "ya"
40
                            (.)
41
                            but 'further thing ah' I think can start with that
42
                            two proverty line and (.) also uh-minimum wage
43
                            (0.2)
44
         Interviewer:
                            So is that what you really think
4.5
                            (.)
46
         Jim:
                            Υa
47
                            (0.2)
48
         Interviewer:
                            ↑So: now let's move on to another discussion topic
49
         Jim:
                            Um hmm
50
                            (.)
51
         Interviewer:
                            Uh so we are going to be: talking about education
52
                            in Singapore
53
         Jim:
                            Um hmm
54
                            (.)
55
         Interviewer:
                            Uhh because of the (.) recent Tanjong Katong
                            Primary School incident (0.2) uh do you think
56
                            overseas <excursion> should be <u>allowed</u> for
57
58
                            students below tertiary le:vel
```

59		(0.2)
60	Jim:	(0.2)
	O IIII.	Hmm I fee:   ↓no ((clears throat)) cause it's
61 62		too dangerous
	To be a seed as a see	(0.2)
63 64	Interviewer:	What can you tell me more about this issue
	T-1	(.)
65 66	Jim:	Um I think it will be: very stressful for asin-
67		(.)
68		cause normally (.) the number of the ratio between teachers and students is not that high also and
69		(0.2)
70		and if you are if they are very young (.) and you
71		get them overseas I think it is very hard to
72		(.)
73		for the teachers to manage too (.) and it's
74		not-impossible to have a one to one ratio (.) so I
75		don't think (.) it should be done
76	Interviewer:	Is there a reason why you feel this \(\gamma\) way (.) apart
77	11100111011011	from the (.) teacher: student ra:tio
78	Jim:	Hmm: (.) I think they also (0.2) tch there are
79	5 III.	a-also things to be done in Singapore as in i-if
80		you (.) really talk about like service learning
81		trip and things like that it can be done in
82		Singapore also th-there's no need to (.) maybe
83		go overseas
84		(0.2)
85	Interviewer:	So: (.) other people may hold opposing views ↑what
86		do you think about those opposing views (.) like
87		they think that (.) the younger students should
88		have the opportunity to broaden their hori:zon
89		(.)
90	Jim:	Hmm (.) it can be progressive (.) in-in the sense
91		that you can (.) get them to go for excursion
92		trips in Singapore first (.) then when they are
93		older then ((shrugs)) (.) let them go overseas
94		it-it'll not be too late also
95 96	Interviewer:	(0.2)
97	Interviewer:	So how do you usually react to people with
		opposing ↓views
98 99	Jim:	(.) Nothing much it c-it can be done hhh hhh just have
100	O IIII.	to hhh accept it and maybe try to (.) have a
101		discussion with them (.) 'yup'
102	Interviewer:	So let's say the discussion gets very heated \\$o
103	incerviewer.	(.)
104	Jim:	Hmmm
105	Interviewer:	Will you take any like \action or will you just
106		let it slide
107		(.)
108	Jim:	°Think° just let it slide (.) because uh: you're
109	•	talking about thinking and opinions (.) it's very
110		personal (.) 'ya so: can't really challenge them
111		°I think (.) yup°
112	Interviewer:	So is this really your true opi:nion
113	Jim:	No hhh (0.2) this is the second one I'm supposed
114		to lie right HHHH HHHH hhh hhh
115	Interviewer:	0: kay (.) so actually that's all

Transcription of role-playing interview with Kyle

Discussion Topic 1: Lie

Discussion Topic 2: Truth

```
Interviewer:
                             Can you tell me how [you feel about Singaporeans=
2
         Kyle:
                                                  [.hhh
3
         Interviewer:
                             =having more freedom in expressing their vi:ews
4
         Kyle:
                             Uh:: I think they shouldn't be given a lot of
5
                             freedom in expressing their views (.) because
6
                             sometimes (.) freedom (.) uh: (.) will promote
                             violent like people (.) being radical in their
7
8
                             point of ↑vie:w and people try to persuade other
9
                             people (.) on radical (.) point of \tangle view ya so
10
                             maybe some form of control and (.) and iz-iz good
11
                             (.)
12
                             to (.) ya (.) hhh .hhh
13
         Interviwer:
                             So: how did you arrive at this ↓opinion
14
15
                             "How did I arrive at this opinion so" if you look
        Kyle:
                             US they have like freedom of expression and
16
                             freedom of even gun ownerships and even: (.) uh:
17
18
                             freedom of a lot of stuff like (.) they're getting
19
                             out of hand in terms of control especial:ly guns
20
                             like (.) some teenagers actually bring guns to
21
                             school and (.) and they actually: (0.2) shoot
22
                             †people and (.) in the sense that freedom of:
23
                             (0.3)
24
                             owning something (.) has: backfired so in this
25
                             area if there's some form of control like gun
26
                             ownerships or something and (.) it will be
27
                             beneficial to society lah hhh (.) .hhh
28
         Interviewer:
                             So: what what do you think about censorship
29
        Kyle:
                             Censorship '\fah'
30
         Interviewer:
                             Do you think Singaporeans should be able to
31
                             like express more of their views about like
32
                             political issues [and
33
        Kyle:
                                               [Uh huh
34
                             (0.3)
35
                             Uh:m (0.2) some form of censorship is:: uh
36
37
                             is to be promo:teds like the gun or (.) I heard of
                             some cultures whereby (0.2) people can voice their
38
39
                             anger and there's: certain days (.) in a year
40
                             where you can meet (.) and those who have like
41
42
                             en yuan or something can I speak Chinese
43
                             grudges
44
                             (.)
4.5
                             you're supposed to fight it out (.) and just
46
47
                             let their anger go so (0.3) some form of control
48
                             is (.) good in censorship but it's still need to
49
                             allow (.) a platform for them to
50
51
                             ((hands moving forward in a circular motion))
52
                             voice their concerns \(\gamma\) lah so: for instant (.) if:
                             someone has a radi\underline{:}cal or extreme religious view
53
54
                             that you want to say on: line (.) uh: (.) to a
55
                             certain extent it should be cen: sored be: caus:
56
                             (0.2)
57
                             it might promote unnecessary ↑riot (.) but maybe
```

58		you can hav: a day .hhh where the MP will meet all
59		this people will have (.) like (.) cause when you
60		censor stuff you know what you are censoring you
61		c-can maybe keep archive on what these things you
62		censored it allows people to meet and talk
63		mor-over it (.) privately instead of publi-cly
64		maybe I don't know (.) .hhh [ya
65	Interviewer:	[so: (.) so that [is=
66	Kyle:	[((
67	_	clears throat))
68	Interviewer:	=what you think the government should do [°like°
69	Kyle:	
70	2	they should ((nods head)) cen:sor (0.2) uhh
71		because (.) prevent unnecessary (0.2) conflict \undergapsa
72		(.)
73		(°) [°ya°
74	Interviewer:	[So how do you [react to people ha:ving opposing=
75	Kyle:	[((clears throat))
76	Interviewer:	
77		=\rightarrow views
	Kyle:	Opposing view †ah
78	<b>.</b>	(.)
79	Interviewer:	Like they believe that (0.2) we should have like
80		freedom of speech in Ameri-similar to America we
81		can say whatever we want
82	Kyle:	Uh::
83	Interviewer:	[Upload whatever videos we \frac{1}{2}want
84	Kyle:	[.hhh .hhh
85		(0.3)
86	Kyle:	↓Hmm (.) I think Sin <u>:</u> gapore is doing quite a good
87		job in terms of this like (.) tch you know we have
88		four races and it is pretty contagious .hhh we are
89		based in: Malay \Archipelago so: (0.2) it's good
90		to censor what Chinese say about Malay in a sense
91		cause (.) $\overline{\text{it's}}$ really not to our benefits when we
92		fight (.) cause most people won't see it they'll
93		feel like oh we have more Chinese in (.) this
94		country and you fight but \factually if you look
95		at the region (.) we're outnumbered constance
96		there are some people who (.) are not aware of
97		this and (0.2) if there's no censorship an:d
98		(.)
99		they were to provoke  this-this point because of
100		
		that (0.2) it just doesn't make sense \land lik-ya
101		so-but if everybody gets more educated may:be
102		(.)
103		it's okay to not \censor I don't-maybe watch their
104		words
105		(.)
106	Interviewer:	[\frac{1}{2}So: if people think l-like \frac{1}{2}what if people=
107	Kyle:	[Ya .hhh
108	Interviewer:	=think strongly ag-like different from your view
109		like would you like approach them to talk about
110		it or: (0.2) discuss about fit or you'll just
111		avoid the issue
112		(.)
113	Kyle:	If (.) If is offensive like the: y make a personal
114		attack on you then I would \tagcapconfront \tag{them \tag{lah} as
115		in talk about it ya but if it's a tch
116		(0.2)
117		generic issue and (0.2) it's something that
118		(0.2)
119		you know that the person is lacking in knowledge

120		or comething then when he gay this kind of
121		or something then when he say this kind of comments you can just ig:nore him \tag{lor hhh hhh}
122		e-ya (.) something on:line ya
123		(0.2)
124	Interviewer:	So now let's move on to the se[cond [to:pic
125	Kyle:	[okay
126	-	(.)
127	Interviewer:	So: overse-do you believe that overseas excursion
128		$\downarrow$ should not be allowed for students below tertiary
129		le:vel (.) considering the (.) recent Tanjong
130		Katong Primary School ac <u>:cident</u>
131	Kyle:	°Truth° (0.2) °Truth or †lying°
132	Interviewer:	Truth
133	727	(0.2)
134	Kyle:	I <u>said</u> it should be allowed ↑right
135 136	Tatarri araa	(.) Vo-
136	Interviewer:	Ya= =Ya
137	Kyle: Interviewer:	You strongly disagreed
139	Kyle:	Ya (.) so I should (.) lie now or
140	rty 10.	(.)
141	Interviewer:	No you should tell the truth [now
142	Kyle:	[oh the truth now \fah
143	_	okay (.) uh: (0.3) I think this questionn kind of
144		come out cause of the Kinabalu thing right
145	Interviewer:	Ya
146	Kyle:	Ya (.) Uh[::
147	Interviewer:	[So what can you tell me [about it like
148	Kyle:	[hhh hhh (.) I
149		think (0.4) ((look upwards to the ceiling)) kids
150 151		should be (0.3) uh (.) allowed to go for such
151		trips †lah although there is danger but
152		(.) lik-hiding in your house will not (.) prevent
154		(.)
155		accidents also anyway (.) †ya and being able to go
156		out and expose themselves will (.) will really
157		harden their character   tah so it should be-
158		shouldn't be (0.2) banned ya
159		(0.2)
160	Interviewer:	So why do you [feel that \tag{way}
161	Kyle:	[hhh hhh
162	Kyle:	Why do I feel that way \ah
163	Interviewer:	Ya
164		(0.2)
165	Kyle:	Caus: (0.2) the education system in Singapore is
166		as such you (.) go to school you: do well you do
167		homework you get the A (.) you are a good student
168 169		and (0.2) and (.) somehow they just look (.) look at other areas aspect of you it's like they're
170		just uh: in school \tanabel{interpretation} just kind of:
171		(.)
172		known by the number of (0.2) †grade nnh-hh
173		((shakes head))
174		n-number of As you ↑ have but other aspects like
175		this will promote (.) stuff like leaderships stuff
176		like (0.2) uh: teamwork all this things that
177		cannot be seen in the classroom > ya I think< is
178		necessary is to promote this kind of activities
179		ya and alsho $\underline{\text{test}}$ (0.2) their (0.2) determination
180		other skill sets \u2207 lah like physicaal abilities
181		in:stead of just (.) books (0.2) it's also another

182		fifty percent of-of education I would say=
183		=education is not just (0.2) exams ya (.) it's:
184		part of the education which I think it shouldn't
185		be removed
186		(.)
187	Interviewer:	So what a[bout:-what do you how would you react=
188	Kyle:	[yaa
189	Interviewer:	=to people whos think that
190	Kyle:	Uh [huh
191	Interviewer:	-
	incerviewer.	[but they can also go for \camps in Singapore:
192	TZ 3	there's no need for overseas excursion
193	Kyle:	hhh
194	Interviewer:	Like what do you think of such opposing ↓view=
195	Kyle:	=Honestly there's no mountain in Singapore [hhh
196	Interviewer:	[hhh
197	Kyle:	and the highest mountain is
198		(.)
199	Interviewer:	°Bukit°
200	Kyle:	↑Ya Bukit-Bukit Timah which is like one six three
201		metre (.) Kinabalu is like four thou:sand
202	Interviewer:	hhh
203	Kyle:	That's a hell a lot of difference tch hhh hhh
204		ya: that's one reason like Singapore don't have
205		the physical landscape for us to really (0.2) I
206		don't know physicaal ability and (.) it's really
207		different   lah wh-when you're out there in the
208		(.)
209		mountain and (.) in the small hill here
210		(0.2)
211	Interviewer:	[So
212	Kyle:	[Annnd my brother is camping in Pulau Ubin
213	11,10.	.hhh hhh but
214	Interviewer:	It's different [from camping over he-
215	Kyle:	[it's just different ya it's just
216	rty 10.	different over here tch hhh hhh
217		(.)
218		• •
219		But it's still something \tank lah nn-ya (.) maybe they should do this before they send them overseas like
220		prep them (.) 'in' local context first
	T t	
221	Interviewer:	So do [you think there's anything that the=
222	Kyle:	[ something like that
223	Interviewer:	=government can further do (.) to like
224	Kyle:	[in terms of this
225		†ah
226	Interviewer:	to convince people that overseas excursions okay
227		(0.2)
228	Kyle:	Umm (.) maybe send the kids to more (0.3) uh local
229		trips like †Ubin (.) Cony Island Punggol (.) I
230		dono Bukit Timah hill or something \(^1\)ya (.) may:be
231		(0.3)
232		during their PE lesson they can introduce like
233		more life skills like (.) rop-like those scouts
234		skills that the scouts do ya some:thing like \tank
235		(.)
236		as more relevant to out-outfield outdoor ya
237		(.)
238		[and it's also
239	Interviewer:	[So be:fore they send them (.) "to"
240	Kyle:	Ya I think if you built confidence in the parents
241	1	in the long run lah you know every (.) imagine
242		every week we have \$\text{this PE lesson which is not}
243		just (.) soc:cer basketball but teaches them on
		Jaco (., <u>500</u> .cor basketbarr bat teaches them Off

244		some outdoor outfield skills .hhh an:d imagine
245		they were to just go back every week and tell
246		their parents about what they learn: in the
247		long run they will know that \Oh it's- actually my
248		kids know a lot about hhh then when they are ready
249		to send them: (0.2) off to overseas trip they will
250		be more willing I think may:be (.) hhh
251	Interviewer:	So do you have any thing to add on to †this
252		(.)
253	Kyle:	Uhhh any ↑thing to add on to this
254		(0.3)
255		I still strongly think that (.) hhh we should
256		promote this
257		(0.2)
258		Because [it's really another aspect of life
259	Interviewer:	[ <u>Ok</u> :
260	Kyle:	Especially guys   1ah you need to go
261		(0.2)
262		army anyway you should lah 'ya' (.) hhh
263	Interviewer:	[Kay thank you very \text{much}
264	Kyle:	[°ya°
	<u> -</u>	<u>-</u>

Transcription of role-playing interview with Nick

Discussion Topic 1: Truth

```
Interviewer:
                             So: for the first discussion to:pic we're going to
2
                             talk about censorship in Singapore
3
                             (.)
                              °ya°
4
         Nick:
5
         Interviewer:
                             Do you agree that Singapore should have more
6
                             freedom in expressing their \tauviews
7
         Nick:
                             U-Uh yes I-I feel that way
8
                             (.)
9
         Interviewer:
                             So can you tell me (.) um more about \it
10
                             (.)
11
         Nick:
                             Uh because I feel that if (.) um tch certain
12
                             things i-\downarrow if if it's too kept to ourselves and
13
14
                             if we post it onto the social media and we're
15
                             afraid that uh: (0.2) it may oppose uh: certain
16
17
                             certain things maybe say the government or:
18
                             certain (.) private sector we're actually not
                             expressing our actual views and we're actually
19
20
                             more (.) uh afraid (0.2) of showing uh what we
21
                             actually think about as Singaporeans (0.2) ya
22
                             ((nods head))
23
         Interviewer:
                             [So
24
         Nick:
                             [So if (.) if it'll be better if we can uh:
2.5
                             give our fair (.) °uh: ° fair opinion fair speech
26
                             about what we feel that is (.) right but of
27
                             †course (.) uh: in a more:: more orderly manner
28
                             in- in a sense whereby we (0.3) in a more orderly
29
                             manner like w-we shouldn't (0.2) make it so:: so
30
                             vulgar or you ↑know so barbaric (.) ↓ya sometimes
                             we should just (.) if we-if we if we (.) if we say
31
                             it in a (.) write it or say it in a (.) °in a°
32
33
                             (.)
                              "uh" more civilized manner (.) maybe they should
34
35
                             accept it lah
36
                             (0.2)
                             \uparrowWhat do you think the: relevant authorities in
37
         Interviewer:
38
                             this case the government can do to ensure that
39
                             people will be expressing their views in (.) an
40
                             orderly manner like you have men:tioned
                             (.)
41
42
         Nick:
                             Uh: s-so:rry
43
         Interviewer:
                             Like what do you think are the actions which the
44
                             government can take to ensure that (.) if people
45
                             have the freedom to express their \u00f3views they will
46
                             do so in a orderly \downarrowmanner
47
         Nick:
                             Um:: (0.4) °okay° (0.2) okay we can have uh:
48
                             <social media platforms \underline{\text{specific}} social media
49
                             platforms (.) uh: (.) that is uh: that is
50
                             provided by the government (.) AND they promise
51
                             us that they will not uh (.) they will not fault
52
                             us for giving our fair speech as long as it's uh
53
                             (0.2)
54
                             as-as long >it is< not uh::: not (.) untruthful
55
                             or is uh not in a very uh harsh harsh manner i-in
                             a sense that it's vulgaric (.) °ya°
56
57
         Interviewer:
                             †So: (.) other people's nn other people may hold
```

58		opposing views what do you think about those
59		↓views (.) like they think that if we have too
60		much freedom it'll definitely get out of hand
61		(.)
62		so they believe that the current censorship \is
63		(.)
64		·
65	Nick:	good enough (.) they do not wish for more freedom
	NICK.	Other people may hold opposing "\views" (.) uh::
66 67		(0.2)
68		a-actually if-if we can (0.2) hmm (0.2) okay
		I-I mean is-is (0.2) >everybody have different
69 70		views lah you cannot control what other people
70 71	T	think also right<
	Interviewer:	↓Hmm=
72	Nick:	=ya so if (.) if you have one view they have
73		another view you can (.) that platform can be
74		used (.) uh (0.2) can be used for to-as a like
75		(0.2)
76		a platform for-for everybody to-to to speak up
77		↑lah so if th-if you if let say I (.) I feel that
78		uh: (.) this censorship is (.) is uh: (.) is ↑good
79		and you feel that this censorship censorship is
80		not good (.) um: (0.2) we should we should write
81		it on that on that platform given by the
82		government †lorh
83		(0.2)
84	Interviewer:	So you'll just leave it for the government to take
85		the [responsible 'actions'
86	Nick:	[ya: ya but I mean (.) my-my main objective is
87		that .hhh uh this (.) so called platform right
88		(.)
89		shouldn't they shouldn't fault us for saying:
90		(.)
91		uh what we think that is right (.) ya ((nods
92		head))
93	Interviewer:	So: is this what you really \text{think=}
94	Nick:	=ya this is what I really think
95		(.)
96	Interviewer:	[So
97	Nick:	[Because I: I feel that .hhh uh::: (.) every time
98		we want to post something on a social media \right
99	Interviewer:	].Hmm
100	Nick:	We will think twice
101	Interviewer:	hhh hhh
102	Nick:	Like uh:: (0.3) it-w-we- will-will think whether
103	112011.	isit a harmful \thing (.) isit uh: like against
104		(.)
105		against uh our socie:ty although it is although
106		we think it is right \tangle lah we should say it but we
107		hold back because uh: (.) .hhh because we are
107		afraid of being arrested being afraid of this
100		
110		being afraid of that so .hhh \u03c4ya we should
110		(.) it's botton to have a proper platform
111		it's better to have a <u>proper platform</u>
112		(.)
113		everybody should (0.2) be given a chance to speak
	Intomi	it's a free ↑world hhh hhh
115	Interviewer:	So now let us move on to the second discussion
116	Nick:	to:pic
117		Okay
118	Interviewer:	↑So: (.) do you think the political scene in
119		Singapore should be more di <u>:</u> verse

120 121 122	Nick: Interviewer:	Uh:: should be more diverse ↓So do ↑you:: think that what do you think about the political scene in Singapore (.) Do you think
123 124	Nick:	it should be more di:verse Uh:: more diverse .hhh no lah I think this is:
125	NICK.	↓fine (.) uh: because there are many opposition
126		parties then when it comes to: when it comes to
127		a:: (0.3) elections the government uh is uh very
128		open to: .hhh is very open to uh whatever that-the
129		people are saying or whatever the opp-opposition
130		parties are saying they never interfere much .hhh
131		and uh:: there's so many opposition parties I
132 133		<pre>mean: it's the people's (.) votes what ((smiles)) (.)</pre>
134		so (.) if (.) if they if the people feel that .hhh
135		uh: the current government is the ↓one (.) then we
136		should respect that \lambda lah so I think is-it's
137		diverse h-how is it not diverse i-is (0.2) already
138		so many opposition parties just that you cannot
139		win ↑so (.) I think it's fair enough ↑lah
140		(.)
141	Interviewer:	So is there a particular reason why you feel this
142		†way
143 144	Nick:	Uh: why I feel this way (.) um::: (0.3) particular
144		reason "wah" let me think (0.3) uh: okay .hhh so .hhh (.) so uh::: for example (.) although
146		(0.2)
147		although uh: many people always say that uh:: it's
148		because of the long: (.) legacy (.) uh: long
149		legacy of uh of this:: track record of t-the
150		current government that's why people are .hhh
151		people want to want to keep voting for them
152 153		(0.2)
154		But I think that it's-it's not true \tag{lah} because all all the while they have been doing a good job
155		what (.) ya so: (0.3) that's why that's why
156		whoever comes up next (.) whoever opposition party
157		that comes up next is not s-strong enough to
158		(.)
159		uh:: overthrow the the current (.) "uh:" ruling
160		party
161 162	Interviewer:	(0.2) So:: is this really your true opinion
163	IIICCI VICWCI •	(.)
164	Nick:	Ya this is really my true opinion
165	Interviewer:	↑So how would you react if: people: believe that
166		the political scene in Singapore should be more
167		diverse like they have a opposing view as $\downarrow$ you
168		(.)
169	Nick:	Opposing view as †me
170	Interviewer:	↓Hmm
171 172	Nick:	Uh:: (.) I'm not very: aggressive I won't be: saying like (.) eh why are you like me (.) eh
173		why-why are you not voting like me uh: I think
174		this is a (.) person to person view because .hhh
175		in Singapore ther-there is the rich there is the
176		middle class there is the poor .hhh the (0.2) it's
177		a very spread lah so cannot really .hhh we cannot
178		really control what they think \so: we normally
179 180		vote (0.2) we normally vote for uh:: (0.3) we-we-we would normally vote for what what is
181		beneficial to us what \(\gamma\)right (.) ya
- <del>-</del>		20110110101 00 00 milde   119110 (., ya

182 183	Interviewer:	So do you have anything more to add on to this is: sue
184		(. <del>)</del>
185	Nick:	Uh: anything ↑more (.) um (0.3) no ah I think
186		this-is is "fine"
187		(.)
188	Interviewer:	Okay so this is the end of the inter:view
189	Nick:	↓Okay

Transcription of role-playing interview with Tom

Discussion Topic 1: Lie

Discussion Topic 2: Truth

```
Interviewer:
                            So for the ↑first issue we're going to talk
                            about.
                            capital punishment in Singapore: (.) What can
2
3
                            tell me about the current existing ↓situation
4
        Tom:
                            Ummm
5
        Interviewer:
                            In Singapore
6
                            Okay I thin-I think everyone should be given a
        Tom:
7
                            chance so:: there should not be such severe
8
                           punishment 'lah' (.) yup that's what I think
                            ↓lah
9
                            So how did you arrive at this opinion
        Interviewer:
10
                           Hmm:: cause I believe right everyone (.) makes
        Tom:
11
                           mistakes lah (.) and everyone deserves a second
12
                            chance (.) we're not saints lah (.) ya
13
                            (0.2)
14
        Interviewer:
                            ↑So: is there a reason why you feel this ↑way
15
                            Isit because as you look at other countries
16
        Tom:
                           Um ↓hmm
17
                            (.)
18
        Interviewer:
                            They do not have capital punishment
                           Ya correct and (.) other countries are mo::re
19
        Tom:
20
                            (.)
                            lenient with the law (.) whereby they are
21
                            willing
22
                            to give a chance too (.) those offenders (.) ya
23
                            ((nods head throughout))
24
                            (0.2)
25
        Interviewer:
                            So: is this really your true opi:nion
26
                            (0.2)
27
        Tom:
                           Nope ((eyes looking around))
28
                            (.)
29
                           Yes ((smiles))
30
                            (0.3)
                            So that is what you really think
31
        Interviewer:
32
        Tom:
                           Yup
33
                            (0.3)
                            So what do you think ought to be done in
34
        Interviewer:
                            Singapore
35
                            (.)
36
        Tom:
                           Um::
37
                            (0.2)
38
                           Education (.) M-More education (.) regarding
39
                           those that (.) did the crime be:fore but (.)
                           more
40
                            leeway for them 'lah'
41
                            (0.2)
42
        Interviewer:
                            ↑So: apart from the actions taken by (.)
                            relevant
                            authorities (.) what do you thin:k (.) the
43
44
                           public will (.) will think about if capital
45
                           punishment is being removed
46
                            (.)
47
        Tom:
                           Uh: (.) I believe a lot of them will feel that
48
                            it's not safe anymore cause (.) in Singapore we
49
                            are so safe due to (.) all this punishment but {\tt I}
```

F.O.		
50		believe \right (.) with all this punishment
51		removed ↓right Singapore will remain as it is
		†lah
52		(0.3)
53	Interviewer:	So: (.) how would you react to if they have
54		opposing views
55	m	(.)
56	Tom:	Um: everyone got different views so: I'm okay
57 58		with that (0.3) Most of them I will try to
		convince ↑them ((nods head))
59		(0.3)
60 61		Yup
62	Interviewer:	(0.2) So: is there anything you would like to (.) add
02	incerviewer.	on
63		to this is:sue
64		(.)
65	Tom:	Um: not really
66	10m.	(.)
67	Interviewer:	So let's move on to the second discussion to:pic
68		(.) which is hous:ing (.) do you think the
69		government should change their policies to
		ensure
70		that all Singaporeans are able to afford
		hou[sing
71	Tom:	[yes
72		of course ((nods head))
73		(0.2)
74	Interviewer:	So can you elaborate more about this is:sue=
75	Tom:	=okay first (.) for Singaporeans ↓right
76		(.)
77		As-as you know lah okay for BTO right (.) fo:r
78		a four room flat which is already four hundred
79		plus k so (.) it's very hard for ne:w owners
80		right for example new (.) just started work
81		(.)
82		To afford a four room flat an-and especially
83		when a four room flat is just (.) it's smaller
84		than (.) what it is in the past (.) so: ya I
85		believe I believe S-Singaporeans need to be
0.6		mo:re
86		(0.2)
87		Need to have more benefits 'lah' in getting their
88		flats "lah" ((nods head))
89	Interviewer:	So: can you suggest any (.) like (.) actions
0 2	Incerviewer.	which
90		the government should take (.) any concrete
30		plans=
91	Tom:	=Any concrete plans okay first uh: f-for the
92	10•	housing now right they're actually BT-uh: (.)
93		privatizing all the (0.2) projects (.) okay \(\)so
94		(.)
95		The easiest way right is to for the government
96		to build their own hdb (.) rather than
		privatizing
97		thee land selling the land away lah (.) ya that
98		will-that will save up a lot of cost actually
99		°lah°
100		(0.2)
101	Interviewer:	So: (.) what do you think about others who
102		think that the: current situation is manageable
103		For young cou <u>:</u> ples

104 105	Tom:	Hmm I think they are very delusio: nal (0.2)
106		Most o-most (.) most of the people I speak to
107		<pre>fright (.) they are really suffering from</pre>
108		(.)
109		trying to buy a flat actually ((nods head))
110		(.)
111		So have you ever come across any[body who doesn't
112	Tom:	[((coughs))
113	Interviewer:	Really care about this issue
114	Tom:	<pre>JHm yes ((nods head))</pre>
115		(.)
116		There's of course I've been (.) I've come across
117		uh those are usually the more (.) fortunate
		people
118		°lah°
119	Interviewer:	So how do you react when they have such
120		(0.2)
121		views
122		(.)
123	Tom:	How do I react uh (.) tch (.) take it with a pinch
124		of salt cause they are rich anyw(h)ay hhh
125		(0.2)
126	Interviewer:	So: is that really your true opinion
127	Tom:	Yes ((nods head))
128		(0.2)
129	Interviewer:	So: i-is there anything you would like to
		add †on
130	Tom:	Uhh nope
131		(0.2)
132	Interviewer:	Okay thank you